

No. 23A-

IN THE
SUPREME COURT OF THE UNITED STATES

MARK HABELT, INDIVIDUALLY AND ON BEHALF
OF OTHERS SIMILARLY SITUATED,

Applicant,

v.

IRHYTHM TECHNOLOGIES, INC., ET AL.,

Respondents.

On Petition for a Writ of Certiorari to the United
States Court of Appeals for the Ninth Circuit

APPLICATION FOR EXTENSION OF TIME TO FILE
A PETITION FOR A WRIT OF CERTIORARI

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**APPLICATION FOR EXTENSION OF TIME IN WHICH TO FILE A
PETITION FOR A WRIT OF CERTIORARI**

TO: The Honorable Elena Kagan, Associate Justice of the Supreme Court of the United States and Circuit Justice for the United States Court of Appeals for the Ninth Circuit:

Pursuant to 28 U.S.C. § 2101(c) and Rule 13.5 of the Rules of this Court, Applicant Mark Habelt, individually and on behalf of others similarly situated, respectfully requests an extension of thirty (30) days in which to file a petition for a writ of certiorari in this case. The U.S. Court of Appeals for the Ninth Circuit issued its decision on October 11, 2023. *Habelt v. iRhythm Techs., Inc.*, 83 F.4th 1162 (9th Cir. 2023); App. Exh. 2. The Ninth Circuit denied the petition for rehearing en banc on December 6, 2023. App. Exh. 1.

Absent extension, the time to file a petition for writ of certiorari will be March 5, 2024. With the requested extension, the petition would be due on April 4, 2024. This application is being filed more than ten days before the petition is due. Respondents do not object to this application. The jurisdiction of this Court will be invoked under 28 U.S.C. § 1254(1). In support of this application, Applicant states:

1. Mark Habelt is a retail investor who bought shares in a digital healthcare company, iRhythm Technologies, Inc. He suffered significant financial losses after iRhythm received a lower-than-expected Medicare reimbursement rate for its core product. Habelt filed suit on behalf of himself and similarly situated investors, alleging iRhythm misled investors in the months leading up to the

reimbursement rate announcement. As required by the Private Securities Litigation Reform Act (PSLRA), the district court appointed as lead plaintiff an institutional investor with the largest financial loss. Habelt remained a named plaintiff, and was named on the caption of every subsequent filing. When the district court dismissed the case with prejudice, the appointed lead plaintiff declined to seek an appeal. Habelt, with the lead plaintiff's consent, filed an appeal on behalf of himself and the class. A divided Ninth Circuit panel dismissed Habelt's appeal for lack of standing, ruling he lacked party status and did not meet the Ninth Circuit's requirements for non-party appellate standing.

2. This case is a serious candidate for review. The decision below creates a circuit conflict over whether a named plaintiff can appeal when the lead plaintiff chooses not to in a securities class action. The Ninth Circuit concluded that Habelt lost his party status, and thus his standing to appeal, when the institutional investor was appointed lead plaintiff and filed an amended complaint. *See Habelt*, 83 F.4th at 1165–66. That is so despite Habelt's name remaining in the caption, him seeking and receiving consent to appeal from the appointed lead plaintiff, his paying of filing fees in district court and the Ninth Circuit, and his involvement in researching and investigating the claims at issue. Conversely, the Second Circuit has held that appointing a lead plaintiff does not eliminate a named plaintiff's appellate standing. *See Cho v. Blackberry Limited*, 991 F.3d 155, 164 (2d Cir. 2021). The fact that these two jurisdictions now take opposing positions on this issue weakens enforcement of

federal securities laws and casts a cloud of legal uncertainty over retail investors seeking to bring claims on appeal.

3. The Ninth Circuit's decision also implicates a split over the proper criteria for courts to consider when evaluating whether a nonparty has standing to appeal. Writing for the dissent, Judge Bennett explicitly observed that other circuits assess non-party appellate standing differently than the Ninth Circuit. *Habelt*, 83 F.4th at 1174 (Bennett, J., dissenting). Most circuits evaluate some combination of the following: (1) whether the nonparty participated in lower court proceedings; (2) whether the equities weigh in favor of hearing the nonparty's appeal; and (3) whether the nonparty has an interest that is affected by the lower court's decision. But the Ninth Circuit is the only circuit to define a test that does not consider whether the outcome affects a nonparty's interests, a factor that Judge Bennett concluded would favor hearing Habelt's appeal. *Id.*

4. Additionally, other circuit courts have taken notice of the split regarding nonparty appellate standing, with at least four doing so explicitly. *See Kimberly Regenesis, LLC v. Lee County*, 64 F.4th 1253, 1262 (11th Cir. 2023) (noting that "[o]ur sister circuits have adopted various tests for assessing when it is that a nonparty (who hasn't intervened) may appeal"); *Microsystems Software, Inc. v. Scandinavia Online AB*, 226 F.3d 35, 42 (1st Cir. 2000) ("Some courts have recognized exceptions to the 'only a party may appeal' rule in analogous cases . . . To the extent that these cases are authority for the appellants' position, we respectfully decline to follow

them.”); *see also Davis v. Scott*, 176 F.3d 805, 807 (4th Cir. 1999); *Home Products Intl., Inc. v. U.S.*, 846 F. App’x 890, 894 (Fed. Cir. 2021).

5. In sum, this case presents substantial and recurring questions on which the federal circuit courts are divided. As a result of these splits, there is a reasonable prospect that this Court will grant the petition, such that it warrants additional time for these important questions to be fully addressed. Respondent has no objection to this additional request for an extension of time.

6. Mr. Habelt’s prior counsel and the University of Virginia Supreme Court Litigation Clinic are working diligently to prepare the petition, but need additional time to complete, print, and file Applicant’s petition. The extension is needed for Clinic faculty and staff to fully familiarize themselves with the record, the decisions below, and the relevant case law. The Clinic anticipates, over the next four weeks, filing a petition for a writ of certiorari in *Spencer v. County of Harrison, Texas* (23A603), a petition for a writ of certiorari in *Ames v. Ohio Department of Youth Services* (number not yet assigned), as well as a petition in two other cases that have not yet been docketed. Moreover, in early January, the Clinic’s Director Mr. Wang contracted and received medical treatment for the COVID-19 virus. The illness significantly impacted his ability to participate in this and other litigation, and he remains in recovery. In light of the foregoing circumstances, the Clinic would face significant challenges completing the petition by the current due date.

7. In addition, both Mr. Jafri and Mr. Walker, Habelt’s counsel before the Ninth Circuit, face several overlapping deadlines in other matters during the time

for preparation of a petition for writ of certiorari in this case, including delivering an oral argument in *Zahabi v. Fisker Inc.* (No. 2:23-cv-09976 (C.D. Cal.)), filing a reply brief in *Cai v. Eargo, Inc.* (No. 23-03470 (9th Cir.)), filing an opposition to a motion to dismiss in *Li v. Spirit AeroSystems Holdings, Inc.* (No. 1:23-cv-03722 (S.D.N.Y.)), filing an amended complaint in *Davis v. Li-Cycle Holdings Corp* (No. 1:23-cv-09894 (S.D.N.Y.)), and filing a class certification brief in *Sayce v. Forescout Technologies, Inc.* (No. 3:20-cv-00076 (N.D. Cal.)).

For these reasons, Applicant requests this Court grant an extension of thirty days to and including April 4, 2024, within which to file a petition for a writ of certiorari in this case.

Respectfully submitted,

_____/s/ Xiao Wang_____

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February 23, 2024

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EXHIBIT 1

UNITED STATES COURT OF APPEALS
FOR THE NINTH CIRCUIT

FILED

DEC 6 2023

MOLLY C. DWYER, CLERK
U.S. COURT OF APPEALS

MARK HABELT, individually and on behalf
of all others similarly situated,

Plaintiff-Appellant,

and

PUBLIC EMPLOYEES' RETIREMENT
SYSTEM OF MISSISSIPPI,

Plaintiff,

v.

IRHYTHM TECHNOLOGIES, INC.;
KEVIN M. KING; MICHAEL J. COYLE;
DOUGLAS J. DEVINE,

Defendants-Appellees.

No. 22-15660

D.C. No. 3:21-cv-00776-EMC
Northern District of California,
San Francisco

ORDER

Before: BEA, BENNETT, and H.A. THOMAS, Circuit Judges.

A majority of the panel has voted to deny the petition for panel rehearing. Judge Bennett would grant the petition for panel rehearing. Judge H.A. Thomas has voted to deny the petition for rehearing en banc, and Judge Bea so recommends. Judge Bennett has voted to grant the petition for rehearing en banc.

The full court has been advised of the petition for rehearing en banc, and no judge of the court has requested a vote on whether to rehear the matter en banc. *See* Fed. R. App. P. 35.

The petition for panel rehearing and the petition for rehearing en banc, Dkt. 55, are **DENIED**.

EXHIBIT 2

FOR PUBLICATION

**UNITED STATES COURT OF APPEALS
FOR THE NINTH CIRCUIT**

MARK HABELT, individually and on
behalf of all others similarly situated,

*Plaintiff-Appellant,**

and

PUBLIC EMPLOYEES’
RETIREMENT SYSTEM OF
MISSISSIPPI,

Plaintiff,

v.

IRHYTHM TECHNOLOGIES, INC.;
KEVIN M. KING; MICHAEL J.
COYLE; DOUGLAS J. DEVINE,

Defendants-Appellees.

No. 22-15660

D.C. No. 3:21-cv-
00776-EMC

OPINION

Appeal from the United States District Court
for the Northern District of California
Edward M. Chen, District Judge, Presiding

* The caption’s reference to Mark Habelt as “Plaintiff-Appellant” reflects the caption as it appears on the documents with which this appeal was initiated. As explained herein, Habelt is neither a plaintiff in this action nor a proper appellant of the district court order at issue on appeal.

Argued and Submitted July 13, 2023
San Francisco, California

Filed October 11, 2023

Before: Carlos T. Bea, Mark J. Bennett, and Holly A.
Thomas, Circuit Judges.

Opinion by Judge H.A. Thomas;
Dissent by Judge Bennett

SUMMARY**

Securities Fraud / Appellate Jurisdiction

The panel dismissed, for lack of jurisdiction due to appellant's lack of standing, an appeal from the district court's dismissal of a putative securities fraud class action.

Appellant Mark Habelt filed the action, but, pursuant to the procedures of the Private Securities Litigation Reform Act of 1995, the district court appointed Public Employees' Retirement System of Mississippi (PERSM) as lead plaintiff. PERSM filed a first and then second amended complaint, and the district court dismissed for failure to state a claim. PERSM did not appeal.

The panel held that Habelt lacked standing to appeal because he was not a party to the action. Habelt's filing of

** This summary constitutes no part of the opinion of the court. It has been prepared by court staff for the convenience of the reader.

the initial complaint and his listing in the caption of the second amended complaint were insufficient to confer party status upon him. The body of the operative complaint made clear that PERSM was the sole plaintiff, and Habelt's status as a putative class member did not give him standing to appeal. The panel further held that Habelt failed to demonstrate exceptional circumstances conferring upon him standing to appeal as a non-party.

Dissenting, Judge Bennett wrote that he would allow the appeal by Habelt because he was a party, and even if he were not, exceptional circumstances would allow him to appeal as a non-party. On the merits, Judge Bennett would reverse the district court's dismissal as to three alleged misrepresentations by defendants.

COUNSEL

Omar Jafri (argued), Joshua B. Silverman, and Christopher Tourek, Pomerantz LLP, Chicago, Illinois; Jeffrey C. Block, Jacob Walker, and Mark B. Byrne, Block & Leviton LLP, Boston, Massachusetts; Jeremy A. Lieberman, Pomerantz LLP, New York, New York; Jennifer Pafiti, Pomerantz LLP, Los Angeles, California; for Plaintiffs-Appellant.

Ignacio E. Salceda (argued) and Evan L. Seite, Wilson Sonsini Goodrich & Rosati, Palo Alto, California; John B. Kenney, Wilson Sonsini Goodrich & Rosati, Washington, D.C.; for Defendants-Appellees.

OPINION

H.A. THOMAS, Circuit Judge:

In early 2021, iRhythm Technologies, Inc.’s (iRhythm) stock price fell after it received a historically low Medicare reimbursement rate for one of its products. Mark Habelt, an investor in iRhythm, filed a putative securities fraud class action against iRhythm and one of its former Chief Executive Officers, alleging that investors were misled during the regulatory process preceding this stock price collapse. Pursuant to the procedures of the Private Securities Litigation Reform Act of 1995 (PSLRA), the district court appointed Public Employees’ Retirement System of Mississippi (PERSM) as the lead plaintiff in the action. PERSM filed a first and then second amended complaint (SAC, the operative pleading) alleging securities fraud claims against iRhythm and additional corporate officers (together, Defendants). Defendants filed a motion to dismiss PERSM’s SAC for failure to state a claim. PERSM did not appeal the district court’s grant of this motion. Habelt filed a timely notice of appeal.

We now dismiss Habelt’s appeal for lack of jurisdiction. Generally, only the parties to a lawsuit, “or those that properly become parties, may appeal an adverse judgment.” *Devlin v. Scardelletti*, 536 U.S. 1, 7 (2002) (quoting *Marino v. Ortiz*, 484 U.S. 301, 304 (1988) (per curiam)). Habelt, however, is not a party to the action. And while a non-party may appeal under exceptional circumstances, *see Hilao v. Est. of Marcos*, 393 F.3d 987, 992 (9th Cir. 2004), there are no extraordinary circumstances here that confer upon Habelt standing to appeal as a non-party. Dismissal is therefore required.

I.

On February 1, 2021, Habelt filed a securities fraud complaint on behalf of himself and a putative class of persons who purchased iRhythm’s common stock between August 4, 2020, and January 28, 2021. Pursuant to the PSLRA, three putative class members moved to be appointed lead plaintiff in the suit, including PERSM.¹ After one of the lead plaintiff candidates filed a notice of non-opposition to PERSM’s appointment as lead plaintiff and the other withdrew his motion for appointment as lead plaintiff, the district court granted PERSM’s motion. Habelt did not make a motion for appointment as lead plaintiff and did not oppose PERSM’s motion. And he did not participate in the litigation after PERSM’s appointment as lead plaintiff.

As lead plaintiff, PERSM gained “control over aspects of litigation such as discovery, choice of counsel, [and] assertion of legal theories.” *In re BankAmerica Corp. Sec. Litig.*, 263 F.3d 795, 801 (8th Cir. 2001). On September 24, 2021, PERSM filed the SAC, alleging that Defendants committed violations of the Securities Exchange Act of

¹ Before the passage of the PSLRA, “lead plaintiffs in securities litigation cases were often selected by a race to the courthouse.” *In re Cavanaugh*, 306 F.3d 726, 729 (9th Cir. 2002). With the PSLRA, Congress took “steps to curb abusive securities-fraud lawsuits,” *Amgen Inc. v. Conn. Ret. Plans & Tr. Funds*, 568 U.S. 455, 476 (2013), including by requiring the district court “to select as lead plaintiff the [putative class member] ‘most capable of adequately representing the interests of class members.’” *In re Cavanaugh*, 306 F.3d at 729 (quoting 15 U.S.C. § 78u-4(a)(3)(B)(i)). Under this statute, there is a rebuttable presumption that the most adequate plaintiff (1) “has either filed the complaint or made a motion” to be appointed lead plaintiff; (2) “has the largest financial interest in the relief sought by the class;” and (3) “otherwise satisfies the requirements of Rule 23 of the Federal Rules of Civil Procedure.” 15 U.S.C. § 78u-4(a)(3)(B)(iii)(I).

1934, 15 U.S.C. § 78a *et seq.* The caption of the SAC listed Habelt as the “Plaintiff.” But the SAC otherwise made no reference to Habelt, to his alleged losses, or to his individual claims, including in a subsection titled “Parties.”

In lieu of filing an answer, and before any class was certified in the case, Defendants filed a Federal Rule of Civil Procedure 12(b)(6) motion to dismiss for failure to state a claim. The district court granted Defendants’ motion, dismissed the SAC with prejudice, and, on March 31, 2022, entered judgment in Defendants’ favor. PERSM did not appeal the district court’s judgment. Habelt, represented by PERSM’s counsel and his own additional counsel, filed a timely notice of appeal.

II.

“The rule that only parties to a lawsuit, or those that properly become parties, may appeal an adverse judgment, is well settled.” *Marino*, 484 U.S. at 304; *see* Fed. R. App. P. 3(c)(1) (“The notice of appeal must: (A) specify the party or parties taking the appeal . . .”). This “standing to appeal” rule echoes—but “is distinct from[—]the requirements of constitutional standing.” *United States ex rel. Alexander Volkhoff, LLC v. Janssen Pharmaceutica N.V.*, 945 F.3d 1237, 1241 (9th Cir. 2020). “[E]ven if a person has an interest in the outcome of the litigation, unless the person intervenes in the suit or has a statutory right to appeal, the person cannot appeal a suit to which it has not become a party.” *United States v. Kovall*, 857 F.3d 1060, 1068 (9th Cir. 2017).

Habelt argues that he is a party to this lawsuit because he filed the initial complaint and is listed in the caption of the SAC. But, as we explain below, these facts do not suffice to confer party status upon him.

“[T]he caption of an action is only the handle to identify it.” *Hoffman v. Halden*, 268 F.2d 280, 303 (9th Cir. 1959), *overruled in part on other grounds by Cohen v. Norris*, 300 F.2d 24 (9th Cir. 1962) (en banc). For that reason, “[a] person or entity can be named in the caption of a complaint without necessarily becoming a party to the action.” *United States ex rel. Eisenstein v. City of New York*, 556 U.S. 928, 935 (2009); *see also* 5A Charles Alan Wright et al., *Federal Practice and Procedure* § 1321, at 242 (4th ed. 2018) (“[T]he caption is not determinative as to the identity of the parties to the action . . .”). Indeed, the Federal Rules of Civil Procedure expressly contemplate that the caption of a complaint may be disconnected from the substance of the proceedings. *See, e.g.*, Fed. R. Civ. P. 25(c) (“If an interest is transferred, the action may be continued by or against the original party.”); Fed. R. Civ. P. 25(d) (“[W]hen a public officer who is a party in an official capacity . . . ceases to hold office while the action is pending[,] [t]he officer’s successor is automatically substituted as a party . . . but any misnomer not affecting the parties’ substantial rights must be disregarded.”).

Beyond an individual’s mere inclusion in the caption, the more important indication of whether she is a party to the case are the “allegations in the body of the complaint.”² *Hoffman*, 268 F.2d at 304. It is upon this ground that Habelt’s argument falters. While it is true that Habelt filed the initial complaint in this matter, that complaint has now been extinguished. *See Ramirez v. Cnty. of San Bernardino*,

² That is not to say that the caption of a complaint is not probative of the question whether an individual is a party to the action. *See Williams v. Bradshaw*, 459 F.3d 846, 849 (8th Cir. 2006). But it is not dispositive of that question.

806 F.3d 1002, 1008 (9th Cir. 2015) (“[A]n amended complaint supersedes the original, the latter being treated thereafter as non-existent.” (internal quotation mark and citation omitted)). The body of the operative pleading—the SAC—makes clear that PERSM is the sole plaintiff. The SAC makes mention neither of Habelt nor of his individual claims.

Nor does Habelt’s status as a putative class member give him standing to appeal. Although “an unnamed member of a *certified* class may be considered a party for the [particular] purpos[e] of appealing an adverse judgment,” the “definition of the term ‘party’” does not cover an unnamed class member “*before the class is certified.*” *Smith v. Bayer Corp.*, 564 U.S. 299, 313 (2011) (internal quotation marks omitted and alterations in original) (quoting *Devlin*, 536 U.S. at 7, 16 n.1); *see also Emps.-Teamsters Loc. Nos. 175 & 505 Pension Tr. Fund v. Anchor Cap. Advisors*, 498 F.3d 920, 923 (9th Cir. 2007) (“[B]ecause the class was never certified, Appellants were not parties to the district court action and lack standing to bring this appeal.”).

III.

Habelt also has failed to demonstrate exceptional circumstances that confer upon him standing to appeal as a non-party. A non-party may have standing to appeal when she, “(1) . . . though not a party, participated in the district court proceedings, and (2) the equities of the case weigh in favor of hearing the appeal.” *Hilao*, 393 F.3d at 992 (quoting *S. Cal. Edison Co. v. Lynch*, 307 F.3d 794, 804 (9th Cir. 2002)). “[W]hether a nonparty has the ability to appeal is a jurisdictional question.” *Volkhoff*, 945 F.3d at 1241.

We have allowed non-parties to appeal only “when they were significantly involved in the district court

proceedings.” *Id.* at 1241–42. Habelt’s participation in this case does not meet that high bar. His involvement in the matter below “all but ceased with the filing of the” initial complaint. *Id.* at 1242. He did not apply to be appointed lead plaintiff, challenge PERSM’s motion for appointment as lead plaintiff, or otherwise participate in the suit after PERSM’s appointment. *Cf. S.E.C. v. Wencke*, 783 F.2d 829, 834–35 (9th Cir. 1986) (holding that non-party appellant had standing to appeal when he made a special appearance, filed briefs, and was treated by the district court “as if he were a party”); *Keith v. Volpe*, 118 F.3d 1386, 1391 (9th Cir. 1997) (considering non-party appellant’s participation in oral argument).

Nor do the equities favor our hearing Habelt’s appeal. Unlike matters where “a party has haled the non-party into the proceeding against his will, and then has attempted to thwart the nonparty’s right to appeal by arguing that he lacks standing,” *Volkhoff*, 945 F.3d at 1242 (quoting *Hilao*, 393 F.3d at 992), Habelt willingly filed the initial complaint. And Defendants agreed at oral argument that Habelt is not bound by the district court’s judgment.

The Supreme Court, moreover, has cautioned against reliance on exceptions to the rule that only parties can appeal. Instead, non-parties should follow the “better practice” of “seek[ing] intervention for purposes of appeal.” *Marino*, 484 U.S. at 304; *see also United States v. City of Oakland*, 958 F.2d 300, 302 (9th Cir. 1992) (“[D]enial of intervention as of right is an appealable final order.”). Habelt filed no motion to intervene.

* * *

Habelt lacks standing to appeal. We therefore dismiss this appeal for lack of jurisdiction.

DISMISSED.

BENNETT, Circuit Judge, dissenting:

As the majority notes, the right to appeal generally extends only to parties. Op. at 4 (citing *Devlin v. Scardelletti*, 536 U.S. 1, 7 (2002)). Habelt was a party, so he has the right to appeal. Moreover, in “exceptional circumstances,” we even permit non-parties to appeal. *Id.* at 3 (citing *Hilao v. Est. of Marcos*, 393 F.3d 987, 992 (9th Cir. 2004)). In my view, even were Habelt not a party, such exceptional circumstances are present here. Thus, I respectfully dissent.

Because I would allow the appeal by Habelt, I would reach the merits. On the merits, I would reverse the district court’s dismissal as to three alleged misrepresentations.

I.

First, Habelt was a party. “Party status does not depend on being present in the district court litigation from the moment it began or at the moment it ended. All ‘those that properly become parties may appeal an adverse judgment.’” *Campbell v. City of Los Angeles*, 903 F.3d 1090, 1105 (9th Cir. 2018) (brackets removed) (quoting *Marino v. Ortiz*, 484 U.S. 301, 304 (1988) (per curiam)). “A ‘party’ to litigation is ‘[o]ne by or against whom a lawsuit is brought.’” *United States ex rel. Eisenstein v. City of New York*, 556 U.S. 928, 933 (2009) (brackets in original) (quoting Black’s Law Dictionary 1154 (8th ed. 2004)). “[O]rdinarily the determination of whether or not a [party] is properly in the case hinges upon the allegations in the body of the complaint” *Hoffman v. Halden*, 268 F.2d 280, 304 (9th Cir. 1959),

overruled in part on other grounds by Cohen v. Norris, 300 F.2d 24, 29-30 (9th Cir. 1962) (en banc).

Here, four factors show that Habelt is a party. First, Habelt initiated the lawsuit by filing the first complaint. *Eisenstein*, 556 U.S. at 933. Second, Habelt remained in the caption of the operative Second Amended Complaint (SAC) filed by the Public Employees' Retirement System of Mississippi (PERSM). *See Williams v. Bradshaw*, 459 F.3d 846, 849 (8th Cir. 2006). Third, Habelt's claims are clearly covered by the substantive "allegations in the body of the" SAC. *Hoffman*, 268 F.2d at 304. And fourth, Habelt never evinced any intent to remove himself as a party, and the district court never provided notice that it was doing so. *Cf. Mullane v. Cent. Hanover Bank & Trust Co.*, 339 U.S. 306, 314 (1950).

The majority insists that Habelt's party status was extinguished when PERSM was appointed lead Plaintiff and filed a series of amended complaints.¹ But nothing in the Private Securities Litigation Reform Act (PSLRA) or otherwise provides that the appointment of a lead plaintiff automatically extinguishes the involvement of other plaintiffs in the suit. *See* 15 U.S.C. § 78u-4(a)(3).²

¹ The majority does not aver, however, that any court order expressly removed Habelt as a party or informed him that he had lost his rights as a party. Nor did any filing in the district court claim that Habelt's status as a party was extinguished.

² Some courts have held that appointment of a lead plaintiff under the PSLRA does not even require the filing of a new complaint. *See, e.g., Billhofer v. Flamel Techs., S.A.*, No. 07 Civ. 9920, 2010 WL 3703838, at *2-3 (S.D.N.Y. Sept. 21, 2010) (collecting cases). And as discussed in more detail below, we have suggested that filing a complaint is an

Instead, the majority relies on the assertion that PERSM’s amended complaints rendered Habelt’s initial complaint nonexistent. Op. at 7 (citing *Ramirez v. County of San Bernadino*, 806 F.3d 1002, 1008 (9th Cir. 2015)). But this view ignores that Habelt remains a party under the operative SAC because he is listed in the caption and covered by its substantive allegations. Though the mere inclusion of Habelt’s name in the SAC’s caption is not dispositive, Op. at 7 (citing *Hoffman*, 268 F.2d at 303), it is at least probative because, as the Eighth Circuit has explained, the caption “is entitled to considerable weight when determining who the plaintiffs to a suit are since plaintiffs draft complaints.” *William*, 459 F.3d at 849.³

The majority discounts that Habelt’s claims remain covered by substantive allegations in the SAC, suggesting that Habelt was no different from any *unnamed* putative

indicator of party status notwithstanding subsequent events. See *Emps.-Teamsters Loc. Nos. 175 & 505 Pension Tr. Fund v. Anchor Capital Advisors* (“*Anchor Capital*”), 498 F.3d 920, 922 (9th Cir. 2007) (finding would-be appellant was not a party below in part because they “never filed a complaint”).

³ *Hoffman* is factually distinct from this case. There, we found that two litigants were properly defendants in a case even though they were *not* listed in the caption of the amended complaint. 268 F.2d at 303–04. We relied on the principle that the substance of a complaint determines who the proper defendants are. *Id.* This rule—you may be a defendant even if you’re *not* in the caption—however, doesn’t inform the circumstance here, where Habelt initiated the lawsuit by filing the first complaint, was in the original caption, and always remained in the caption. Indeed, the first two words in the caption of the majority opinion are still “Mark Habelt.” My view doesn’t mean that form will triumph over substance, because here we have the form—Habelt was always part of the caption, *and* the substance—every complaint described putative wrongs that included Habelt among the putative victims.

member of the uncertified class because he was not specifically named in the body of the SAC. Op. at 6, 8. But this ignores that the SAC encompasses all the factual allegations and legal claims raised in the original complaint, *brought by Habelt*. Indeed, the “Parties” section of the SAC refers to PERSM as the “Lead Plaintiff,” but nowhere claims PERSM is the *only* Plaintiff, nor gives any indication that Habelt is no longer a Plaintiff. And the SAC does not tie its substantive allegations to *PERSM’s* claims in particular, rather the alleged injuries apply equally to all Plaintiffs and putative class members. When paired with Habelt’s inclusion in the caption, the substance of the SAC clearly incorporates Habelt’s claims. And nothing states anyone’s intent to remove Habelt as *a* Plaintiff.

The majority cites no authority suggesting that a PSLRA litigant who files an original class-action complaint as the named plaintiff and remains in the caption of later complaints is indistinguishable from *unnamed* members of the putative class simply because that litigant/named plaintiff was not designated the lead plaintiff or named in the body of the operative complaint. Instead, the majority appears to create a new rule that a litigant’s name must be specifically listed in the body of the operative complaint to be considered a party, regardless of the history of the litigation. We have never elevated form over substance to such an extent.

In one analogous case, a private company filed a class-action complaint under the PSLRA, alleging that a defendant pharmaceutical company committed securities fraud. *Empls.-Teamsters Loc. Nos. 175 & 505 Pension Tr. Fund v. Anchor Capital Advisors (“Anchor Capital”)*, 498 F.3d 920, 922 (9th Cir. 2007). After the district court ultimately dismissed the suit, the lead plaintiff declined to amend its

complaint or file an appeal. *Id.* at 922–23. Instead, several unnamed members of the putative class attempted to appeal. *Id.* But in rejecting this attempt, we explained that the would-be appellants were not parties to the lawsuit because “[d]espite ample opportunity to do so, Appellants *never filed a complaint*, moved to intervene, objected to the requested dismissal, or filed an amended complaint after [lead plaintiff] notified the district court that it” would not further pursue its claims. *Id.* at 923 (emphasis added). Although we acknowledged that mere status as an *unnamed* putative class member was insufficient to confer standing to appeal, our holding implied that even unnamed members of a putative class can have standing to bring an appeal if they were sufficiently involved in the district court proceedings, including by filing a complaint. *Id.* Because Habelt filed the original complaint and remained covered by the substance of the eventual lead Plaintiff’s SAC, our logic in *Anchor Capital* suggests that he remained a party below (there is, of course, no allegation he wasn’t a party at the start, and there is similarly no allegation that any filing explicitly removed that status).

In another case, we explained that “a party may be properly in a case if the *allegations* in the body of the complaint make it plain that the party is *intended* as a defendant.” *Rice v. Hamilton Air Force Base Commissary*, 720 F.2d 1082, 1085 (9th Cir. 1983) (emphasis added). There, we found that even though a pro se employment discrimination plaintiff failed to include the name or title of the proper defendant in his original filing, it was clear from the context of the filing that he intended to sue the proper defendant. *Id.* Although *Rice* involved a distinct issue—whether a complaint sufficiently named the proper

defendant—it reveals at least two relevant principles.⁴ First, that the substance of a complaint’s allegations, rather than its form, controls whether a particular litigant is a party. *See id.* Here, the SAC’s failure to specifically name Habelt as plaintiff a second time⁵—like plaintiff’s failure to name the proper defendant in *Rice*—is not dispositive of party status, particularly when the substance of the operative complaint clearly incorporates Habelt’s original claims. Second, the parties’ intent is relevant to the question of whether a particular litigant is a party to the lawsuit. *See id.*; *see also Barsten v. Dep’t of Interior*, 896 F.2d 422, 423 (9th Cir. 1990).⁶ Here, PERSM’s inclusion of Habelt as a named Plaintiff in the caption of the SAC indicates that it did not intend to replace Habelt as the *sole* named Plaintiff when it

⁴ *Rice* concerned the same issue as *Hoffman*, 268 F.2d at 303, which the majority relies on for the principle that inclusion of a litigant in the case caption is not dispositive of case status. *Op.* at 7–8.

⁵ As noted, every caption, including in this court, specifically lists Habelt as “plaintiff.”

⁶ Several other courts have expressly adopted an intent-based approach to determining party status. *See, e.g., Jones v. Griffith*, 870 F.2d 1363, 1365–66 (7th Cir. 1989) (“The sensible approach, it strikes us, is to regard the pleading’s caption, service of process, and perhaps other indications of intention to bring or not to bring a person into a lawsuit as evidence upon which the district court must decide, in cases of doubt, whether someone is a party.”); *Nationwide Mut. Ins. Co. v. Kaufman*, 896 F.Supp. 104, 109 (E.D.N.Y. 1995) (same); *Cooper v. Trs. of Coll. of Holy Cross*, 2014 WL 2738545, at *6–7 (S.D.N.Y. June 17, 2014) (same); *Deaville v. Capital One Bank*, 425 F.Supp.2d 744, 750 (W.D. La 2006) (“[A] party may be properly in a case if the allegations in the body of the complaint make it plain that the party is intended as a defendant.” (internal quotation marks and citation omitted)). The Seventh Circuit explained that an intent-based approach is consistent with Rule 17’s requirement that “federal suits . . . be maintained in the name of the real party in interest.” *Jones*, 870 F.2d at 1336 (citing Fed. R. Civ. P. 17(a)).

sought appointment as lead Plaintiff. No party took any action in the district court to suggest a deliberate relinquishment by Habelt of his status as a Plaintiff in the case. *Cf. United States ex rel. Alexander Volkhoff, LLC v. Janssen Pharmaceutica N.V.*, 945 F.3d 1237, 1242 (9th Cir. 2020) (holding that appellant was a nonparty because it made a “strategic choice” to be “substituted out of the lawsuit” by a different plaintiff).⁷

Adding to Habelt’s lack of intent to withdraw as a party is the lack of any notice that Habelt’s party status was terminated. The Supreme Court has explained that procedural due process requires “notice reasonably calculated, under all the circumstances, to apprise interested parties of the pendency of [an] action and afford them an opportunity to present their objections.” *Mullane*, 339 U.S. at 314. Habelt became a party when he filed the lawsuit, and he never subsequently expressed any intent to withdraw as a party. Given that he was a named Plaintiff in the SAC and remained covered by its substantive allegations, it was reasonable for Habelt to assume that he was still a party to the district court proceeding even after PERSM’s appointment as lead Plaintiff. *Cf. Peralta v. Heights Med. Ctr., Inc.*, 485 U.S. 80, 84 (1988) (holding that procedural

⁷ Even if the district court had found a lack of intent for Habelt to remain a party at the summary judgment stage, I would have no trouble reversing: In the light most favorable to Habelt, he initiated the lawsuit by filing the first complaint, remained a named Plaintiff in subsequent complaints, and remained covered by the substantive allegations in the operative SAC. Moreover, he never filed anything suggesting an intent to withdraw as a party, his counsel never withdrew their appearance, and the district court never purported to end his involvement in the case. At the very least, there would be a triable issue of fact as to whether Habelt intended to remain a party.

due process prevents a court from entering judgment against a party “without notice or service”).

I believe due process likely required pre-termination notice, not post-termination notice. But even if I am incorrect, if the district court (or anyone else) had given Habelt post-termination notice that his party status may have been or was terminated, Habelt would have had the opportunity to move to intervene in the district court, individually oppose Defendants’⁸ motion to dismiss, or even file a separate complaint. *See SEC v. McCarthy*, 322 F.3d 650, 659–60 (9th Cir. 2003) (explaining how proper notice could have allowed a party to avoid or at least respond to an application for judicial enforcement of an SEC order); *cf. Memphis Light, Gas & Water Div. v. Craft*, 436 U.S. 1, 14 (1978) (“The purpose of notice under the Due Process Clause is to apprise the affected individual of, and permit adequate preparation for, an impending ‘hearing.’” (footnote omitted)). The majority’s holding post facto deprives Habelt of the opportunity to preserve his substantive claims for appellate review, in a manner I believe is inconsistent with due process.⁹ *See Feuntes v. Shevin*, 407 U.S. 67, 81 (1972) (“If the right to notice and a hearing is to serve its full purpose, then, it is clear that it must be granted at a time

⁸ “Defendants” refers to iRhythm and certain of its executives.

⁹ Were we required to formulate a simple rule addressing *all* future factual scenarios, I might well adopt a rule that such “express removal” was the *sine qua non* of stripping a party of party status. But here, I would simply hold that lacking express removal, there must be notice of such nature as to reasonably convey the information that a party will henceforth no longer be a party. Such notice is lacking here. *See Wright v. Beck*, 981 F.3d 719, 728 (9th Cir. 2020) (“[O]utright failures to even attempt to provide notice violate due process.”).

when the deprivation [of an opportunity to pursue claims] can still be prevented.”).

Taken together, the facts that: (1) Habelt filed the initial complaint; (2) Habelt remained a named Plaintiff in the caption of later complaints, including the operative SAC; (3) the substantive allegations of the operative SAC cover Habelt’s claims; and (4) Habelt never evinced intent to withdraw as a Plaintiff nor received notice of termination of his party status, all demonstrate that Habelt was sufficiently involved in the district court proceedings to remain a party.

II.

But even if Habelt were not a party, he still qualifies for nonparty *appellate* standing under our caselaw. Generally, nonparties are allowed to appeal “when (1) [they] participated in the district court proceedings, and (2) the equities of the case weigh in favor of hearing the appeal.” *Hilao v. Est. of Marcos*, 393 F.3d 987, 992 (9th Cir. 2004) (internal quotation marks and citation omitted). Although this rule applies “only in exceptional circumstances,” *id.*, the dearth of caselaw addressing whether a litigant is properly a plaintiff under the circumstances of this case illustrates that Habelt’s situation *is* exceptional.¹⁰

¹⁰ See generally *Jones*, 870 F.2d at 1365 (“The question whether serving someone makes him a party, even when the complaint doesn’t designate him as party . . . is one of those fundamental legal questions on which there is a curious dearth of authority or discussion.”); *Steinmetz v. Danbury Visiting Nurse Ass’n*, No. 3:19-CV-01819 (JCH), 2021 WL 4193070 at *4 (D. Conn. Sept. 15, 2021) (“And in the anomalous circumstances where a Complaint does not clearly identify the defendant parties, there is scant legal authority on how courts should determine if a particular entity has been made a party to the action.”).

The majority first concludes that Habelt was not sufficiently involved in the proceedings below to satisfy the first prong of this test. Op. at 9. The majority relies on the fact that Habelt “did not apply to be appointed lead plaintiff, challenge PERSM’s motion for appointment as lead plaintiff, or otherwise participate in the suit after PERSM’s appointment.” *Id.* But they cite no authority requiring him to do any of those things to maintain sufficient involvement for purposes of appellate standing. And again, we are not dealing with a putative class member; we are dealing with the named Plaintiff who initiated the lawsuit and who was never dismissed from the case. When nothing in the PSLRA provides that appointment of a lead plaintiff extinguishes the involvement of other named plaintiffs (indeed the only one), there is no reason Habelt would think he had to do anything more than he did to remain in the suit. But even if that were untrue, and the PSLRA *is* a trap for the unwary, Habelt wasn’t unwary—he wasn’t a silent voice who should have assumed his silence equaled non-party status. He was *the* Plaintiff, who had the right to assume that a plaintiff (i.e., a party) who is never dismissed, remains a party absent something (like a statute, a court order, or a very clear binding case) telling him that some event or series of events stripped that status from him. *Cf. Mullane*, 339 U.S. at 314.

In *SEC v. Wencke*, 783 F.2d 829 (9th Cir. 1986), we found that a nonparty had appellate standing in part because he “made a special appearance and raised all the . . . claims that he is now raising on appeal” before the district court. *Id.* at 834. “Throughout its proceedings, the district court treated [the appellant] as if he were a party.” *Id.* Here, Habelt’s counsel entered an appearance *that was never withdrawn* and raised the claims he now presents on appeal both in his original complaint and as a named Plaintiff in the

operative SAC.¹¹ And although the district court may not have solicited input from Habelt when appointing the lead Plaintiff or at later stages of the litigation, *see id.* at 834–35 (district court solicited input of nonparty), nothing in the record suggests that Habelt was not adequately represented by PERSM’s advocacy. *See Devlin v. Scardelletti*, 536 U.S. 1, 11 (2002) (“Although [the Supreme] Court has never addressed the issue, nonnamed parties in privity with a named party are often allowed by other courts to appeal from the order that affects them.”).¹²

¹¹ The majority faults Habelt for not participating after the appointment of PERSM as lead Plaintiff. *Op.* at 8–9. But the district court’s order appointing PERSM specifically provided that other than PERSM’s counsel, “no other law firm shall work on this action for the putative class without prior approval of the Court.” “Motions for approval of additional Plaintiffs’ counsel shall identify the additional Plaintiffs’ counsel and their background, the specific proposed tasks, and why [PERSM’s counsel] cannot perform these tasks.” Notably, no other Plaintiff or putative class member filed anything in the suit after PERSM’s appointment as lead Plaintiff. But the district court never indicated any intent to remove Habelt as a party from the action. Thus, Habelt’s failure to participate further is more an effort to comply with the district court’s order to avoid unnecessarily delaying proceedings rather than a sign of intentionally abandoning his participation in the suit. But even if both of those alternatives were equally reasonable, it is not our role as an appellate court to choose between them in the first instance.

¹² *See also United States v. Osage Wind, LLC*, 871 F.3d 1078, 1085 (10th Cir. 2017) (finding that a nonparty Native American tribe had standing to appeal even though it “did not attempt to intervene below until the eleventh hour” in part “because the United States . . . was representing [the tribe’s] interests all along.”). Indeed, the district court is not required to permit intervention by a nonparty whose interest is “adequately represent[ed]” by another party. Fed. R. Civ. P. 24(a)(2). And in any event, Habelt was not required to seek intervention in order

By contrast, when we have declined to find nonparty standing to appeal, we have faulted would-be appellants for failing to take *basic steps* that Habelt took here. *See, e.g., Citibank Int’l v. Collier-Traino, Inc.*, 809 F.2d 1438, 1441 (9th Cir. 1987) (noting nonparty’s “prejudgment activity . . . was nonexistent”); *S. Cal. Edison Co. v. Lynch*, 307 F.3d 794, 804 (9th Cir. 2002) (“Apart from their applications for intervention, the [nonparties] did not participate in the district court proceedings.”). And contrary to the majority’s assertion, this case is easily distinguishable from *Volkhoff*. *Op.* at 9. There, a nonparty’s involvement in the district court “all but ceased with the filing of [a first amended complaint],” 954 F.3d at 1242, that expressly removed the nonparty from the litigation in favor of a substituted plaintiff, based on a “tactical decision aimed at avoiding . . . dismissal,” *id.* at 1240. Habelt wasn’t expressly removed,¹³ and Habelt didn’t act tactically to avoid dismissal.

Second, the majority concludes that the equities weigh against allowing Habelt to appeal. The majority points out that unlike some cases in which we have recognized nonparty standing, Habelt was not “haled . . . into the proceeding against his will.” *Op.* at 9 (quoting *Volkhoff*, 945 F.3d at 1242). Putting aside that in the circumstances here, the most important “equity” is the lack of actual and clear notice to Habelt that, at some unknown point, he lost his party status and thus his right to appeal, we have never held that a nonparty *must* be brought into proceedings involuntarily in order to appeal.

to establish appellate standing. *See Wencke*, 783 F.2d 829, 834-35 (motion for intervention was not necessary to establish nonparty appellate standing).

¹³ And Habelt’s attorneys never withdrew their appearance.

Next, the majority cites Defendants’ concession at oral argument that Habelt is not bound by the district court’s judgment, so he theoretically could pursue a separate lawsuit against Defendants. Op. at 9. But the preclusive effect of a prior judgment is a determination generally made by the subsequent court. *Sonner v. Premier Nutrition Corp.*, 49 F.4th 1300, 1304 (9th Cir. 2022). Thus, a future court is not bound by Defendants’ concession and may conclude that the district court’s judgment bars Habelt from pursuing a separate suit. Moreover, even if Habelt is not bound by the district court’s judgment, Habelt notes that his claims may be time-barred by applicable statutes of limitation. Oral Arg. at 20:10-20:22 (Defendants suggesting that they would move to dismiss claims barred by the statute of limitations). So to the extent that Habelt relied on his belief that he remained a party in *this* case, he may have declined to timely file a second lawsuit because he thought he could continue asserting his claims here. Because Habelt’s claims are possibly precluded or time-barred, he could be effectively bound by the district court’s judgment, resulting in further equities in his favor. *Cf. Buffin v. California*, 23 F.4th 951, 958 n.3 (9th Cir. 2022) (“The equities weigh in favor of hearing an appeal ‘when judgment has been entered against the nonparty.’” (quoting *Volkhoff*, 945 F.3d at 1242)); *Bank of Am. v. M/V Exec.*, 797 F.2d 772, 774 (9th Cir. 1986) (“[T]he equities weigh in favor of hearing [nonparty’s] appeal because this is the only avenue to obtain appellate review of the issue.”).

Other circuits have reached similar results. For example, the Second Circuit allows nonparties to appeal when they have “a plausible affected interest” impacted by the judgment of the district court. *Off. Comm. of Unsecured Creditors of WorldCom, Inc. v. SEC*, 467 F.3d 73, 78 (2d

Cir. 2006) (finding nonparty standing even though nonparty was not “bound by the district court’s judgment”). The court discussed a previous decision in which it concluded a nonparty had standing when, as here, “it was possible, although not certain, that the nonparty’s [claims] would be barred by” proceedings in the district court. *Id.* (discussing *SEC v. Certain Unknown Purchasers of the Common Stock of and Call Options for the Common Stock of Santa Fe Int’l Corp.*, 817 F.2d 1018, 1021 n.1 (2d Cir. 1987)). Other circuits also examine a nonparty’s stake in the litigation when assessing standing to appeal. *See, e.g., Doe v. Pub. Citizen*, 749 F.3d 246, 259–62 (4th Cir. 2014); *SEC v. Forex Asset Mgmt. LLC*, 242 F.3d 325, 328–30 (5th Cir. 2001); *Northview Motors, Inc. v. Chrysler Motors Corp.*, 186 F.3d 346, 349–50 (3d Cir. 1999). To the extent Habelt is time-barred or precluded from bringing a separate suit because he erroneously (but surely reasonably) believed he was a party, the district court’s ruling had a similar substantial effect on his interests, counseling in favor of hearing his appeal.

Thus, whether or not Habelt was a party below, I would conclude that he has standing to bring this appeal.

III.

Moving to the merits, the crux of the SAC’s allegations is that Defendants deliberately misled investors about a rulemaking proceeding by the Centers for Medicare and Medicaid Services (CMS) to establish a uniform reimbursement rate for its core product, the Zio XT patch. On several calls with investors, iRhythm and its executives expressed optimism that CMS would adopt a proposed rule setting a reimbursement rate of about \$380, with some variation to account for different specifications in the product line. During the rulemaking process, external

analysts and iRhythm’s own investors expressed concerns that the company was not providing CMS with the usual types of cost data that the agency generally relies on when setting reimbursement rates. iRhythm attempted to dispel these concerns by noting that it was advocating for a novel reimbursement rate calculation methodology because—unlike the products of its competitors and other medical device manufacturers—its Zio XT patch represented a vertically integrated service. However, in part based on the methodological concerns raised by third parties, CMS declined to adopt a uniform national reimbursement rate. Instead, pricing authority reverted to a regional CMS contractor, Novitas, which slashed reimbursement rates for the Zio XT to about \$115 (from the then-current rate of \$311), causing a steep decline in iRhythm’s share price and the resignation of several executives.

The SAC alleges that various statements made by iRhythm executives expressing confidence that CMS would adopt its preferred reimbursement rate amounted to securities fraud. The district court dismissed the SAC, primarily on two grounds. First, the district court found that some alleged misrepresentations fell within the PSLRA’s safe harbor provision, which precludes liability for certain “forward-looking statement[s].” *See* 15 U.S.C. § 78u-5(c)(1). Second, relying on our decision in *Epstein v. Washington Energy Co.*, 83 F.3d 1136 (9th Cir. 1996), the district court ruled that some alleged misrepresentations were not actionable because they amounted to predictions about the outcome of a regulatory proceeding. *See id.* at 1141 (“[R]eliance on predictive statements in the context of

regulatory proceedings is inherently unreasonable.”)¹⁴ We review dismissal of a complaint for failure to state a claim *de novo*, taking all facts in the light most favorable to plaintiffs. *Wochos v. Tesla, Inc.*, 985 F.3d 1180, 1188 (9th Cir. 2021). In my view, three of the alleged misrepresentations were improperly dismissed because they were neither forward-looking statements nor predictions about the outcome of the CMS rate setting process.

First, Habelt alleges that when answering a question on an earnings call about whether iRhythm had submitted traditional types of cost data to CMS to facilitate the rulemaking process, then Chief Executive Officer (CEO) King stated that CMS “ha[s] everything they can get from us.” While it is undisputed that iRhythm provided certain types of cost data to CMS, Habelt also alleges that iRhythm, with King’s knowledge, deliberately withheld certain cost information that it feared might undercut its proposed rate. If true, this allegation supports Habelt’s contention that King’s statement that iRhythm had submitted all available cost data was factually false and a deliberate attempt to

¹⁴ The district court appears to read *Epstein* as shielding all statements about a regulatory proceeding. But *Epstein* held only that: (1) companies generally have no *affirmative duty* to disclose the progress of regulatory proceedings; and (2) PSLRA claims can’t be based on mere predictions about the *outcome* of regulatory proceedings. 83 F.3d at 1141–42. Nothing in *Epstein* suggests that companies can lie about their cooperation with regulators or about concerns expressed by regulators. For the reasons discussed below, even if companies have no obligation to disclose the extent of their cooperation or known regulatory risks, *Epstein* does not displace the general rule that companies must speak truthfully when they choose to speak on voluntary matters, even on matters as to which they have no obligation to speak.

mislead investors about the company's cooperation with regulators.

King's alleged misrepresentation was not forward looking because it concerned cost data that iRhythm had previously submitted. Thus, it is not covered by the PSLRA's safe harbor. Moreover, King's statement was not merely a prediction about the outcome of the rate-setting process. If Habelt's allegations are true, King may have intended to project false confidence that iRhythm's proposed rate would be adopted. But in so doing, King not only implied a favorable prediction about the outcome of the proceeding, he also allegedly lied about a factual issue—the extent of iRhythm's cooperation with regulators and the information that iRhythm provided to regulators. Even after *Epstein*, we have held that similar statements are actionable. In *Berson v. Applied Signal Technology, Inc.*, 527 F.3d 982 (9th Cir. 2008), we reversed dismissal of a securities fraud claim related to a government contractor's statement that its backlog of work favorably impacted revenue forecasts, even though much of the backlog was due to the agencies' decisions to stop work on government contracts that would likely never result in future revenue. *Id.* at 985–87. Specifically, we held that “once defendants chose to tout the company's backlog, they were bound to do so in a manner that wouldn't mislead investors as to what that backlog consisted of.” *Id.* at 987. So too here, as alleged. Although iRhythm may not have had a duty to affirmatively disclose the extent of its cooperation with CMS, once it chose to speak on that issue, it had an obligation to tell the truth.

Second, King stated on a separate investor call that “there [was not] really a basis” for CMS to “lower[the proposed rate] if there isn't any new data that would suggest that the price of our service would be less.” In essence, King

claimed that in the absence of new data, there would be no reason for CMS to reject iRhythm’s proposed rate for the Zio XT. But Habelt alleges that King knew this was factually untrue because: (1) an independent market research firm had submitted a comment to the CMS raising issues with iRhythm’s cost methodology; and (2) iRhythm deliberately withheld data from CMS indicating that the true cost of the product was much lower than the proposed rate.

Taking these allegations in the light most favorable to Plaintiffs, King’s statement can be read as an attempt to mislead investors about facts regarding existing evidence about the true cost of the Zio XT. Again, the alleged false statement is not forward looking because it concerned the state of market evidence that existed when King made the statement. And again, it is not merely a prediction about the outcome of the ratemaking process because King allegedly lied about a material component of the regulatory process. *See Berson*, 527 F.3d at 985–87.

Finally, then CEO Coyle stated on an investor call that Novitas had not “spoken to [iRhythm] about how pricing was being established” following CMS’s decision not to adopt iRhythm’s proposed rate in a nationwide final rule.¹⁵ Habelt alleges this statement was untrue because Novitas had directly expressed concerns about iRhythm’s pricing methodology to Coyle personally about two months before Coyle made this statement. If Habelt’s allegations are true, then Coyle also may have deliberately attempted to mislead investors as to facts relevant to the state of the regulatory process.

¹⁵ After CMS declined to adopt a national rate, pricing authority reverted back to Novitas.

This statement was not forward looking because it concerned conversations that iRhythm may or may not have had with the CMS contractor. And it is not protected by *Epstein*, because it is another alleged lie about facts relevant to a material component of the regulatory process. See *Berson*, 527 F.3d at 985–87. In that respect, this alleged misrepresentation is almost identical to another we confronted in *Schueneman v. Arena Pharmaceuticals, Inc.*, 840 F.3d 698 (9th Cir. 2016). There, we reversed dismissal of a securities fraud claim against a company that represented that all available studies supported its application for approval of a new drug to the Food and Drug Administration (FDA). *Id.* at 702–03. Plaintiffs alleged, however, that the FDA had expressed concerns to the company that some of the underlying studies weighed in favor of rejecting the drug. *Id.* We explained that once the company chose to speak about the studies, it was “bound to do so in a manner that wouldn’t mislead investors as to potentially negative information within their possession.” *Id.* at 707–08 (brackets omitted) (quoting *Berson*, 527 F.3d at 987). The company “did more than just express its confidence in [the product’s] future. It affirmatively represented that ‘all the animal studies that had been completed’ supported [the company’s] case for approval” even though the company “knew that the animal studies were *the* sticking point with the FDA.” *Id.* at 708 (brackets omitted). Although iRhythm had no duty to reference its discussions with Novitas, once it chose to, it could not misrepresent concerns expressed by Novitas.

I agree with the district court that all other alleged misrepresentations were properly dismissed as either forward-looking statements protected by the PSLRA’s safe harbor or predictions about the outcome of the CMS rate-

making process that are properly shielded by our decision in *Epstein*.¹⁶

IV.

For all these reasons, I would conclude that Habelt has standing to appeal and reverse the district court’s dismissal as to the three alleged misrepresentations discussed above. Thus, I respectfully dissent.

¹⁶ In the alternative, the district court dismissed the complaint for failure to allege scienter with the required particularity. In relevant part, this conclusion was based on the premise that “[t]he SAC contains no . . . allegations that Defendants ‘affirmatively represented’ information about studies, analyses, or other predicate requirements for regulatory approval that had not, in fact, been completed.” But for the reasons explained above, I would find that portions of the alleged misrepresentations did exactly that. Thus, I would remand for the district court to reevaluate its scienter holding.

EXHIBIT 3

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United States District Court
Northern District of California

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

MARK HABELT, et al.,

Plaintiffs,

v.

IRHYTHM TECHNOLOGIES, INC., et al.,

Defendants.

Case No. [21-cv-00776-EMC](#)

**ORDER GRANTING DEFENDANTS’
MOTION TO DISMISS**

Docket No. 55

Lead Plaintiff Public Employees’ Retirement System of Mississippi brings this class action on behalf of similarly situated investors against Defendant iRhythm and Individual Defendants King, Coyle and Devine (current or former corporate officers of iRhythm) to recover damages for Defendants’ alleged violations of federal securities laws.

Now pending is Defendants’ motion to dismiss Plaintiffs’ Second Amended Complaint (“SAC”) in its entirety for failure to state claims, pursuant to Fed. R. Civ. P. 12(b)(6). Docket No. 55 (“MTD”). For the following reasons, the Court **GRANTS** Defendants’ motion.

I. BACKGROUND

A. Relevant Factual Allegations

1. iRhythm’s Business

Defendant iRhythm is a “digital healthcare company that focuses on providing long-term ambulatory electrocardiogram (“AECG”) devices” designed to “diagnose cardiac arrhythmias.” Docket No. 54 (“SAC”) ¶ 2. AECG devices can provide up to 14 days of electrocardiographic data which is “scanned and analyzed by [iRhythm’s] cardiac technicians, and then presented in a report to a doctor for diagnosis.” *Id.* iRhythm’s core AECG product is allegedly the Zio XT

1 patch, from which the company allegedly derives “over 85% of its total revenue.” *Id.* iRhythm’s
 2 revenue from the Zio XT patch is allegedly “directly or indirectly tied to Medicare reimbursement
 3 rates.” *Id.* ¶ 3. “At least 25% of the Company’s total revenue was tied to servicing Medicare
 4 patients” and the remaining sales to commercial payors were allegedly “indirectly tied to Medicare
 5 reimbursement rates” because those customers “typically pay between 1.5 times to 2 times the rate
 6 set by the [Centers for Medicare and Medicaid Services (“CMS”)] in a Medicare Physician Fee
 7 Schedule (“PFS” released annually.” *Id.*

8 CMS requires reimbursed services to be billed pursuant to “Current Procedural
 9 Technology” (“CPT”) codes, which are assigned corresponding prices. *Id.* ¶ 4. Prior to 2021,
 10 iRhythm billed for its Zio XT service under temporary CPT codes—called Category III codes—
 11 which are used for newly-introduced technologies. *Id.*; MTD at 13. CMS delegates the
 12 reimbursement pricing rates for Category III codes to regional Medicare Administrative
 13 Contractors (“MACs”). Novitas, the MAC that oversees pricing for iRhythm’s Zio XT services,
 14 set the Category III rates for Zio XT between \$311 and \$316 for several years prior to 2021. SAC
 15 ¶ 4, 57.

16 2. Recommendation of Zio XT for Permanent Pricing and CMS’s Proposed Rule

17 The American Medical Association (“AMA”), which has a role in maintaining CPT codes,
 18 recommended that CMS adopt a permanent Category I CPT code for the Zio XT service in 2021,
 19 indicating its view that the service had become the “standard of care.” *Id.* ¶ 56. The process by
 20 which a Category III temporary CPT code is adopted into a Category I permanent code involves
 21 the AMA’s Resource-Based Relative Value Scale Update Committee (“RUC”) providing a
 22 recommendation of pricing to CMS. *Id.* While CMS “gives weight to the RUC’s input and
 23 recommendations, it is not obligated to accept the RUC’s recommendation in the final rule, and it
 24 can modify pricing based on its own analysis or delegate pricing to MACs in the final rule.” *Id.*

25 Based on the RUC’s recommendation, CMS proposed a rule with reimbursement rates of
 26 \$375.83 and \$386.16 for Category I CPT codes for External Extended ECF Monitoring, including
 27 the Zio XT, to go into effect in January 2021. *Id.* ¶ 62. The proposed rule noted that CMS “did
 28 not receive a traditional invoice to establish a price for this supply item,” 85 Fed. Reg. 50165

1 (August 17, 2020), allegedly because “iRhythm declined to submit actual invoices, instead
2 providing CMS with insurance claim and cost data that showed only the total cost charged to
3 third-party payors” which includes, among other expenses, the cost of iRhythm’s service to
4 analyze data collected by the Zio XT patch, “without any breakdown of the cost of the different
5 components of the Zio XT,” SAC ¶ 68.

6 CMS observed that rather than receiving traditional invoices, it received alternative forms
7 of pricing information, including a weighted median of historical billed prices for the service, a
8 top-down calculation of the cost of the supply per service, and invoices provided from clinical
9 studies. 85 Fed. Reg. 50165. CMS noted that it requires “an invoice representative of commercial
10 market pricing to establish a national price for a new supply or equipment item,” and, therefore,
11 based on the data that was made available to the agency, it “cannot establish supply pricing based
12 on an analysis of claims data and in absence of a representative invoice.” *Id.* Instead, CMS
13 proposed to employ a “crosswalk to an existing supply for use as a proxy price until [it obtained]
14 and invoice to use.” *Id.* CMS explained that although the proxy item it identified was “not
15 clinically similar to the extended external ECG patch,” the agency “believe[d] it [was] the closest
16 match from a pricing perspective to employ as a proxy until [CMS was] able to arrive at an
17 invoice that is representative of commercial market pricing.” *Id.* at 50165-66. The proposed rule
18 was followed a public notice-and-comment period. SAC ¶ 59, 64.

19 3. MCDA’s October 2020 Comment

20 On October 5, 2020, MCDA, a healthcare policy and consulting firm based in Washington,
21 D.C., filed a report to CMS as a comment on its proposed rulemaking, urging the agency to adopt
22 a significantly lower CPT Category I price for extended external ECG’s patches, including the Zio
23 XT. *Id.* ¶¶ 63-99. The report argued (1) that the true cost of Zio XT was less than \$100 because
24 iRhythm had folded indirect, un-reimbursable expenses for research and development, and sales
25 and advertising into their costs, *id.* ¶¶ 65-70; (2) the proxy device CMS relied on for pricing
26 purposes was more complex, and, therefore, an inapposite comparator, *id.* ¶¶ 71-74; (3) an invoice
27 from a device developed by one of iRhythm’s direct competitors of an allegedly similar device
28 indicated that the reimbursement rate should be no more than \$85.21, *id.* ¶¶ 88-89; and (4) senior

1 executives in the industry allegedly were aware that the cost of the monitoring device is a small
 2 fraction of CMS’s proposed rate and the price of the hardware was trending downwards, *id.* ¶¶ 94-
 3 96. iRhythm filed a three-page response to the MCDA report which, allegedly, did not contest
 4 MCDA’s analysis. *Id.* ¶¶ 100-03.

5 4. CMS Final Rule and Pricing for 2021

6 On December 1, 2020, CMS released its Final Rule establishing payment rates for AECG
 7 monitoring devices for the calendar year 2021. The agency, however, declined to set a national
 8 reimbursement rate for the devices because it lacked “an invoice representative of commercial
 9 market pricing.” 85 Fed. Reg. 84632 (Dec. 28, 2020). The Final Rule acknowledged its decision
 10 not to set a national rate was based, in part, on “the conflicting information and assertions
 11 provided by commenters” during the notice-and-comment period and declined to establish pricing
 12 based on the proxy device it previously identified. *Id.* at 84633-34. CMS maintained Category I
 13 CPT codes for AECG devices, allowing those services to be provided and billed to Medicare
 14 patients, but it delegated pricing for those codes to the regional MACs for 2021. SAC ¶ 105.
 15 Thus, Novitas remained responsible for determining the reimbursement rates for Zio XT in 2021.
 16 *Id.*

17 Plaintiffs allege that iRhythm’s stock price declined after CMS released its final rule from
 18 \$240.64 on December 1, 2020 to \$180.90 by the end of trading on December 4, 2020. *Id.* ¶ 106.

19 After CMS delegated the rate-setting decision for 2021 to Novitas, MCDA allegedly
 20 published another report arguing that iRhythm’s proposed pricing lacked support. SAC ¶¶ 108-21.
 21 Plaintiffs allege their independent expert, Dr. Freeman, independently corroborated MCDA’s
 22 analysis. *Id.* ¶¶ 122-30.

23 On January 29, 2021, Novitas announced reimbursement rates for Zio XT that slashed the
 24 historical rate of \$311 to a range of average rates of \$73.82 to \$89.36. *Id.* ¶ 135. Plaintiffs allege
 25 that this announcement caused iRhythm’s stock price to drop from \$251 on January 28 to \$168.42
 26 on January 29, 2021. *Id.* ¶ 136.

27 On April 10, 2021, Novitas revised to rate upward to \$115. *Id.* ¶ 139. Plaintiffs allege that
 28 this news caused iRhythm’s stock price to drop from \$132.76 on April 9 to \$80.36 on April 12,

1 2021. *Id.* ¶ 140.

2 5. Proposed and Final Rule for 2022

3 On July 13, 2021, CMS released the proposed rule for CPT pricing effective January 1,
4 2022, and noted its concern with regards to External Extended ECG Monitoring that “supply costs
5 as initially considered in [its] CY 2021 PFS proposal are much higher than they should be” and
6 sought public comment regarding “fair and stable pricing for these services.” SAC ¶ 145.

7 Plaintiffs allege that iRhythm’s stock price dropped from \$59.07 to \$53.90 after the proposed rule
8 was released. *Id.* ¶ 147.

9 Defendants cite to CMS’s final rule for 2022, which declined to set national pricing, but
10 endorsed a rate of \$200.15 for devices, including the Zio XT, for consideration by MACs in
11 setting rates for 2022. 86 Fed. Reg. 65125 (Nov. 19, 2021). Novitas ultimately adopted a rate in
12 excess of \$210 for 2022. See Docket No. 59-1, Exh. 24.

13 6. Timeline of Events

14 For convenience, the relevant factual allegations are summarized in the timeline below:

Date	Description of Event
Prior to 2020	iRhythm billed for its Zio XT service under temporary, Category III, CPT codes for newly-introduced technologies. The rate ranged between \$311 and \$316. SAC ¶¶ 4, 57.
Aug. 3, 2020	CMS publicly released a proposed rule adopting the recommendation of the American Medical Association to set a permanent CPT code and corresponding reimbursement rate for the Zio XT service between \$375.83 and \$383.16, to go into effect in January 2021. SAC ¶¶ 62, 68. CMS noted that the proposed rate was based on an a "crosswalk" to a proxy item, because the agency had not received "traditional invoices" from which it could generate pricing under its typical pricing model.
Aug. - Oct. 2020	CMS’s proposed rule was subject to a public notice-and-comment period.
Oct. 5, 2020	MCDA, a healthcare policy and consulting firm, filed a public comment on CMS’s proposed rulemaking in which it argued that the proposed rate for the Zio XT service was inflated, and that the rate should not be more than \$85.21. MCDA argued that the proposed rate in excess of \$300 far exceeded the true cost of the Zio XT service, and reimbursed iRhythm for impermissible expenses, such as a marketing and research costs. SAC ¶¶ 63-99.

Date	Description of Event
Dec. 1, 2020	CMS publicly released its Final Rule establishing payment rates for AECG monitoring devices for 2021. The agency declined to set a national, permanent rate because it "lacked an invoice representative of commercial market pricing." Rather than set a rate, CMS delegated the rate-setting for 2021 to the regional MACs, including Novitas, which had previously been responsible for setting the reimbursement rate for Zio XT. SAC ¶ 105.
Dec. 4, 2020	iRhythm's share price allegedly declined from \$240.64 on Dec. 1 to \$180.90 on Dec. 4. SAC ¶ 106.
Jan. 29, 2021	Novitas announced reimbursement rates for Zio XT that slashed the historical rate of \$311 to a range of average rates between \$73.82 to \$89.36. SAC ¶ 135.
Jan. 29, 2021	iRhythm's share price allegedly declines from \$251 on January 28 to \$168.42 on January 29. SAC ¶ 136.
Apr. 10, 2021	Novitas announced an upward revision of the reimbursement rate for Zio XT from an average of \$73.82 to \$115. SAC ¶ 139.
Apr. 12, 2021	iRhythm's share price allegedly declines from \$132.76 on April 9 to \$80.36 on April 12. SAC ¶ 140.
Jul. 13, 2021	CMS publicly releases its proposed rule for reimbursement rates effective January 1, 2022. In that proposed rule, it declined to propose a rate for devices like the Zio XT, noted concerns that animated the pricing decision from the previous year, and sought public comment regarding fair and stable pricing for such services. SAC ¶ 145.
Jul. 13, 2021	iRhythm's share prices allegedly declines from \$59.07 to \$53.90 upon release of the CMS proposed rule. SAC ¶ 147.
Nov. 19, 2021	CMS publishes its final rule for rate setting for 2022. Although CMS declined to set a national rate, it endorsed a rate of \$200.15 for the Zio XT to be considered by MACs, including Novitas. 86 Fed. Reg. 65125.
Jan. 2022	Novitas adopts a reimbursement rate of \$210 for Zio XT for the 2022 calendar year.

7. Allegations of Defendants' Violations of Securities Law

Plaintiffs allege Defendant iRhythm and Individual Defendants Kevin King, Michael Coyle and Douglas Devine, who each held the position of CEO of iRhythm for periods of time between August 2020 and June 2021, made 18 false or materially misleading statements in violation of federal securities law regarding iRhythm's engagement in the regulatory price-setting process and Defendants' knowledge of the risks that the company faced. *See* SAC ¶¶ 148-182; Appendix A, Challenged Statement Chart (collecting and numbering Plaintiffs' allegations of false statements).

Plaintiffs further allege Defendants' scienter is evidenced by (1) CMS's past practice rejecting pricing methodologies like the one iRhythm proposed, *id.* ¶¶ 184-196, (2) witness

1 testimony from a contract dispute between iRhythm’s competitors, *Birdy Diagnostics, Inc. v. Hill-*
 2 *Rom, Inc.*, No. 2021-175-JRS (Del. Ch. 2021), indicating knowledge among industry participants
 3 of the likelihood of a rate cut, *id.* 189-97, (3) allegations by Confidential Witness 1, iRhythm’s
 4 former Executive Vice President of Payer Relations and Market Access, that iRhythm was
 5 unlikely to succeed in maintain its Category III pricing when its technology was adopted as a
 6 Category I service, *id.* ¶¶ 198-205, (4) iRhythm’s misrepresentations involved its core operations,
 7 *id.* ¶¶ 206-08, (5) Defendants held themselves out as knowledgeable about the regulatory
 8 landscape, *id.* ¶¶ 209-212, (5) iRhythm’s failure to seriously contest MCDA’s October 2020
 9 report, *id.* ¶ 213, and (6) Defendant King’s alleged insider sales of his shares in the company at
 10 inflated prices, *id.* ¶¶ 214-16.

11 8. Class Allegations and Causes of Action

12 Lead Plaintiff seeks to represent a class under Fed. R. Civ. P. 23(b)(3) on “behalf of all
 13 persons or entities that purchased or otherwise acquired iRhythm’s common stock between August
 14 4, 2021 and July 13, 2021 (the ‘Class Period’).” SAC ¶ 217. Lead Plaintiff alleges an “average
 15 monthly volume of 11.2 million shares” were traded during the Class period and that there are
 16 “several hundreds if not thousands of members” in the proposed class. *Id.* ¶ 218.

17 The SAC alleges two counts. First, as to all Defendants, the SAC alleges violations of
 18 Section 10(b) of the Exchange Act, 15 U.S.C. § 78j(b), and Rule 10b-5 promulgated by the SEC.
 19 SAC ¶¶ 226-35. Plaintiffs allege that Defendants engaged in a plan to deceive the investing
 20 public, artificially inflate and maintain the market price of iRhythm common stock, and cause
 21 Plaintiffs to purchase iRhythm stock at artificially inflated prices. *Id.* Second, as to Individual
 22 Defendants King, Coyle and Devine, the SAC alleges violations of Section 20(a) of the Exchange
 23 Act based on their status as controlling persons of iRhythm and their alleged predicate violations
 24 of the Exchange Act in Count 1. SAC ¶¶ 236-42.

25 B. Procedural Background

26 Plaintiff filed this action on February 1, 2021. Docket No. 1. On June 1, 2021, the Court
 27 granted Public Employees’ Retirement System of Mississippi’s motion for appointment as lead
 28 counsel. Docket No. 39. Lead Plaintiff filed an amended complaint on August 2, 2021. Docket

1 No. 41. The Court granted the parties’ stipulation for Lead Plaintiff to file a second amended
 2 complaint. Docket No. 53. Lead Plaintiff filed its second amended complaint on September 24,
 3 2021. Docket No. 54.

4 Now pending is Defendants’ motion to dismiss the second amended complaint. Docket
 5 No. 55 (“Motion”).

6 II. STANDARD OF REVIEW

7 A. Failure to State a Claim (Rule 12(b)(6))

8 Federal Rule of Civil Procedure 8(a)(2) requires a “pleading that states a claim for relief”
 9 to include “a short and plain statement of the claim showing that the pleader is entitled to relief.”
 10 Fed. R. Civ. P. 8(a)(2). A pleading that fails to meet this standard may be dismissed pursuant to
 11 Rule 12(b)(6). *See* Fed. R. Civ. P. 12(b)(6). To overcome a Rule 12(b)(6) motion to dismiss after
 12 the Supreme Court’s decisions in *Ashcroft v. Iqbal*, 556 U.S. 662 (2009) and *Bell Atlantic*
 13 *Corporation v. Twombly*, 550 U.S. 544 (2007), a plaintiff’s “factual allegations [in the pleading]
 14 ‘must . . . suggest that the claim has at least a plausible chance of success.’” *Levitt v. Yelp! Inc.*,
 15 765 F.3d 1123, 1135 (9th Cir. 2014). The court “accept[s] factual allegations in the [pleading] as
 16 true and construe[s] the pleadings in the light most favorable to the nonmoving party.” *Manzarek*
 17 *v. St. Paul Fire & Marine Ins. Co.*, 519 F.3d 1025, 1031 (9th Cir. 2008). But “allegations in a
 18 [pleading] . . . may not simply recite the elements of a cause of action [and] must contain
 19 sufficient allegations of underlying facts to give fair notice and to enable the opposing party to
 20 defend itself effectively.” *Levitt*, 765 F.3d at 1135 (quoting *Eclectic Props. E., LLC v. Marcus &*
 21 *Millichap Co.*, 751 F.3d 990, 996 (9th Cir. 2014)). “A claim has facial plausibility when the
 22 Plaintiff pleads factual content that allows the court to draw the reasonable inference that the
 23 Defendant is liable for the misconduct alleged.” *Iqbal*, 556 U.S. at 678. “The plausibility
 24 standard is not akin to a ‘probability requirement,’ but it asks for more than a sheer possibility that
 25 a defendant has acted unlawfully.” *Id.* (quoting *Twombly*, 550 U.S. at 556). As discussed below,
 26 heightened particularity is required under Fed. R. Civ. P. 9(b) and the Private Securities Litigation
 27 Reform Act.
 28

III. DISCUSSION

Defendants raise three arguments in support of dismissal of the SAC: (1) the challenged statements are not actionable under federal securities law; (2) Lead Plaintiff fails to plead facts sufficient to establish a strong inference of scienter; and (3) there are insufficient allegations to establish loss causation. In support of their arguments, Defendants also request judicial notice of several documents. Docket No. 56 (“RJN”).

A. Request for Judicial Notice (Docket No. 56)

Defendants request that the Court incorporate by reference or take judicial notice of 25 documents. See Docket Nos. 55-1 (“Seite Decl.”), 56 (“RJN”), 59-1 (“Suppl. Seite Decl.”).

When ruling on a Rule 12(b)(6) motion to dismiss, in addition to the entirety of the complaint, courts may consider (1) “documents incorporated into the complaint by reference” and (2) “matters of . . . judicial notice.” *Tellabs, Inc. v. Makor Issues & Rights, Ltd.*, 551 U.S. 308, 322 (2007). Under the doctrine of incorporation by reference, courts are permitted to consider a document “if the plaintiff refers extensively to the document or the document forms the basis of the plaintiff’s claim.” *Khoja v. Orexigen Therapeutics, Inc.*, 899 F.3d 988, 1002 (9th Cir. 2018) (quoting *United States v. Ritchie*, 342 F.3d 903, 907 (9th Cir. 2003)). A single reference to a document in a complaint can be enough for the document to be incorporated if the reference is “relatively lengthy.” *Id.* at 1003. Courts may consider the full text of incorporated documents “including portions which were not mentioned in the complaints” in a ruling on a motion to dismiss. *In re Stac Elecs. Sec. Litig.*, 89 F.3d 1399, 1405 n.4 (9th Cir. 1996). Under the doctrine of judicial notice, courts may consider information “not subject to reasonable dispute because it: (1) is generally known within the trial court’s territorial jurisdiction; or (2) can be accurately and readily determined from sources whose accuracy cannot reasonably be questioned.” Fed. R. Evid. 201(b). The Court may consider such facts “at any stage of the proceeding,” Fed. R. Evid. 201(d), “even if they are not referenced in the pleading, so long as they meet the requirements for judicial notice set forth in Federal Rule of Evidence 201.” *Cement Masons & Plasterers Joint Pension Tr. v. Equinix, Inc.*, 2012 WL 685344, at *8 n.5 (N.D. Cal. Mar. 2, 2012). Among other things, courts in the Ninth Circuit routinely take judicial notice of: (i) documents filed with public authorities,

1 *e.g.*, *Metzler Inv. GMBH v. Corinthian Colls., Inc.*, 540 F.3d 1049, 1064 n.7 (9th Cir. 2008)
2 (noting it “was proper” for the district court to judicially notice SEC filings) and (ii) documents
3 published by the government itself, *e.g.*, *Anschutz Corp. v. Merrill Lynch & Co.*, 785 F. Supp. 2d
4 799, 834 (N.D. Cal. 2011) (taking judicial notice of congressional hearing testimony).

5 As a threshold matter, Lead Plaintiff does not oppose Defendants’ request to consider the
6 contents of Exhibits 10-14, which are CMS rules and MCDA’s October 5, 2020 and December 30,
7 2020 reports commenting on the rules. Additionally, Lead Plaintiff does not object to the Court’s
8 consideration of similar exhibits, Exhs. 22 (CMS Final Rule, Nov. 19, 2021) and 24 (publicly
9 available disclosure of Novitas’s rate set for relevant CPT codes for 2022 pursuant to CMS’s Final
10 Rule), which were entered in support of Defendants’ reply brief. Plaintiff neither filed an
11 evidentiary objection, nor did Plaintiff contest the Court’s consideration of those documents or the
12 authenticity of the documents in its Sur-Reply, which the Court granted leave to file. Docket No.
13 62-1. Plaintiff argues that this information does not support Defendants’ arguments on the merits,
14 but do not object to the Court’s consideration of the documents. *Id.* These documents satisfy Fed.
15 R. Evid. 201. The Court takes judicial notice of Exhibits 10-14, 22, 24.

16 Next, the Court determines Exhs. 6-9, 21, 23, investor call transcripts which are
17 extensively quoted by the SAC, are incorporated by reference. *See e.g.*, SAC ¶¶ 148, 149, 209
18 (quoting August 4, 2020 call, Exh. 9); *id.* ¶¶ 154, 155, 209 (quoting August 13, 2020 call, Exh. 8);
19 *id.* ¶¶ 156, 157 (quoting Nov. 5, 2020 call, Exh. 7); *id.* ¶¶ 11, 158-61, 163-68 (quoting December
20 2, 2020 call, Exh. 6); *id.* ¶ 174 (April 12, 2021 call, Exh. 21); *id.* ¶ 169 (quoting Feb. 25, 2021 call,
21 Exh. 23). Courts in this district routinely consider investor call transcripts under this doctrine. *See*
22 *In re SunPower Corp. Sec. Litig.*, 2018 WL 4904904, at *3 n.2 (N.D. Cal. Oct. 9, 2018)
23 (incorporating investor call transcripts by reference under *Orexigen*); *Yaron v. Intersect Ent, Inc.*,
24 2020 U.S. Dist. LEXIS 219448, at *8 (N.D. Cal. June 19, 2020) (same); *McGovney v. Aerohive*
25 *Networks, Inc.*, 367 F. Supp. 3d 1038, 1051 (N.D. Cal. 2019) (considering earnings call transcripts
26 and SEC filings as incorporated by reference into the complaint); *In re Fusion-io, Inc. Sec. Litig.*,
27 2015 WL 661869, at *9 (N.D. Cal. Feb. 12, 2015) (treating SEC filings and earnings call
28 transcripts as “part of the complaint” and assuming their “contents are true for purposes of a

1 motion to dismiss”) (citation omitted).

2 The Court takes judicial notice of Exhs. 1-5, 18, 25, which are SEC filings on Forms 4, 8-
3 K, 10-Q, and 10-K that show publicly available information about iRhythm. *See Metzler*, 540
4 F.3d at 1064 n.7; *Weller v. Scout Analytics, Inc.*, 230 F. Supp. 3d 1085, 1094 & n.5 (N.D. Cal.
5 2017) (judicial notice of Form 10-K is generally appropriate in securities fraud case); *Yamauchi v.*
6 *Cotterman*, 84 F. Supp. 3d 993, 1014 n.13 (N.D. Cal. 2015) (granting a request for judicial notice
7 of a Form 8-K because “[a] filing with the SEC is the type of public record that comes from a
8 source whose accuracy cannot reasonably be questioned”).

9 Defendants’ remaining requests for judicial notice are denied as moot because it is
10 unnecessary for the Court to refer to those documents to decide the pending motion.

11 B. Legal Framework for Securities Fraud

12 Rule 10b–5, which implements the anti-fraud provisions of section 10(b) of the Securities
13 Exchange Act, makes it “unlawful for any person, directly or indirectly, by the use of any means
14 or instrumentality of interstate commerce, or of the mails or of any facility of any national
15 securities exchange ... [t]o make any untrue statement of a material fact or to omit to state a
16 material fact necessary in order to make the statements made, in the light of the circumstances
17 under which they were made, not misleading.” 17 C.F.R. § 240.10b–5. To state a claim for
18 securities fraud, a complaint must allege:

- 19 (1) a material misrepresentation or omission by the defendant;
20 (2) scienter;
21 (3) a connection between the misrepresentation or omission and the
22 purchase or sale of a security;
23 (4) reliance upon the misrepresentation or omission;
24 (5) economic loss; and
25 (6) loss causation.

26 *Halliburton Co. v. Erica P. John Fund, Inc.*, 134 S.Ct. 2398, 2407 (2014) (citations omitted). At
27 issue in this motion are the first, second and sixth elements: material misrepresentations or
28 omissions, scienter and loss causation.

1 To state a claim for securities fraud, a plaintiff must also satisfy the heightened pleading
2 requirements of Rule 9(b) and the Private Securities Litigation Reform Act (“PSLRA”). *Police*
3 *Ret. Sys. v. Intuitive Surgical, Inc.*, 759 F.3d 1051, 1057–58 (9th Cir. 2014). “Due in large part to
4 the enactment of the [PSLRA], plaintiffs in private securities fraud class actions face formidable
5 pleading requirements to properly state a claim and avoid dismissal[.]” *Metzler Inv. GMBH v.*
6 *Corinthian Colls., Inc.*, 540 F.3d 1049, 1054–55 (9th Cir. 2008). To satisfy these requirements, a
7 complaint must: (i) “specify each statement alleged to have been misleading, the reason or reasons
8 why the statement is misleading, and, if an allegation regarding the statement or omission is made
9 on information and belief . . . state with particularity all facts on which that belief is formed,” 15
10 U.S.C. § 78u-4(b)(1)(B); and (ii) “state with particularity facts giving rise to a strong inference
11 that the defendant acted with the required state of mind,” or scienter, *id.* § 78u-4(b)(2).

12 With respect to scienter, “[t]he inquiry. . . is whether *all* of the facts alleged, taken
13 collectively, give rise to a strong inference of scienter, not whether any individual allegation,
14 scrutinized in isolation, meets that standard.” *Tellabs, Inc. v. Makor Issues & Rights, Ltd.*, 551
15 U.S. 308, 323 (2007). “To determine whether the plaintiff has alleged facts that give rise to the
16 requisite ‘strong inference’ of scienter, a court must consider plausible, nonculpable explanations
17 for the defendant’s conduct, as well as inferences favoring the plaintiff.” *Id.* at 323-24. “[T] the
18 inference of scienter must be more than merely ‘reasonable’ or ‘permissible’—it must be cogent
19 and compelling, thus strong in light of other explanations.” *Id.* at 324.

20 C. Material Misrepresentations or Omissions

21 Lead Plaintiff alleges Defendants made 18 statements that constituted material
22 misrepresentations or omissions. *See* Appendix A. To meet the materiality requirement of Rule
23 10b–5, the SAC must allege facts sufficient to support the inference that there is “a substantial
24 likelihood that the disclosure of the omitted fact would have been viewed by the reasonable
25 investor as having significantly altered the total mix of information made available.” *Basic Inc. v.*
26 *Levinson*, 485 U.S. 224, 231–32 (1988) (internal quotation marks omitted).

27 Defendants argue that the 18 statements are not actionable for five reasons: (1) the
28 challenged statements were made in the context of a public regulatory proceeding, (2) iRhythm’s

1 forward-looking statements are protected by the PSLRA's safe harbor, (3) many of the statements
2 are nonactionable opinions, (4) the challenged statements of corporate optimism are non-
3 actionable puffery, and (5) the remaining statements fail to state a claim because they are neither
4 misrepresentations nor material.

5 1. Statements in the Context of Regulatory Proceedings

6 Defendants observe that the "[t]he crux of the SAC is the claim that Defendants failed to
7 'come clean' with investors about the purportedly undisclosed 'threats' and 'risks' that iRhythm
8 faced in its efforts to increase or maintain Medicare reimbursement rates for the new Category I
9 codes." Motion at 17. Accordingly, Defendants argue that the allegations in the SAC must be
10 analyzed through the lens of the Ninth Circuit's precedent that corporate statements made in the
11 context of regulatory proceedings do "not ordinarily invoke a duty to disclose or provide a basis
12 for a securities fraud claim." *Epstein v. Washington Energy Co.*, 83 F.3d 1136, 1141-42 (9th Cir.
13 1996).

14 The analysis in *Epstein* is largely on point and guides the Court's analysis of the
15 challenged statements here. *Epstein* involved allegations of securities fraud under Section 10(b)
16 and Rule 10b-5 against a regulated public utility company with regard to the company's alleged
17 failure to disclose certain information that could bear on the likelihood that the company would
18 obtain a regulatory rate increase while the company awaited a decision on the rate request from a
19 state agency. *Id.* at 1137. Specifically, Plaintiffs "assert[ed] that Defendants failed to disclose: 1)
20 that the [state agency] had previously disapproved of Defendants' wrongful allocation of costs and
21 attempts to subsidize unregulated operations, and 2) that the 1992 rate increase request was
22 predicated on the same condemned practices." *Id.* at 1140. The court rejected Plaintiffs'
23 arguments.

24 It reasoned that "[t]he regulatory process by which a public utility rate is fixed and the
25 effect of that process on a utility stock's market value are materially different from the way an
26 efficient market digests relevant information and renders decisions regarding the value of other
27 securities." *Id.* at 1141. For example, "[t]he application for a rate increase is a matter of public
28 record," "[r]ate making proceedings are formal, formatted, controlled by unique rules and

1 considerations, and public,” and, ultimately, the “administrative proceeding before an independent
2 state commission” yields a decision by the commission “which is dispositive of the rate.” *Id.*
3 Accordingly, the court observed, “[i]n this unique context, the kind of the information claimed to
4 be fraudulent, such as misleading predictions about the final rate decision, awaits a different kind
5 of arbiter than the unseen hand of the market.” *Id.* “As such, anyone. . . attempting to predict the
6 judgment of the intermediate arbiter engages, by definition, in a problematic exercise
7 distinguishable from the normal investment decision.” *Id.* Therefore, *Epstein* concluded that,

8 **[R]eliance on predictive statements in the context of regulatory**
9 **proceedings is inherently unreasonable. Basing an investment**
10 **decision on an anticipated and contingent outcome of a litigated**
11 **regulatory proceeding, even with full knowledge of the prior**
12 **history of the parties, is tantamount to sheer speculation; and**
13 **guessing wrong hardly suggests fraud.** Accordingly, an investor
14 who relies on such information cannot be said to be misled by an
15 “untrue statement of material fact.” The context of the regulatory
16 process does not ordinarily invoke a duty to disclose or provide a
17 basis for a securities fraud claim. **Thus, a utility that has**
18 **announced it has submitted an application for a rate increase**
19 **normally has no duty to inform the public of any facts or**
20 **circumstances in addition to those set forth in the application.**

21 *Id.* at 1141-42 (internal citation omitted) (emphases added). Applying this framework to the facts
22 in *Epstein*, the court explained that “[Defendant] had clearly stated that the rate increase proposal
23 was pending before the [state commission], and that any additional future revenues depended on
24 the [commission’s] approval of the rate increase,” and, thus, “it is evident that the market was
25 alerted to the regulatory nature of the proceedings.” *Id.* at 1142. The court concluded that, “Once
26 the market had been so alerted, [Defendant] did not have a duty to disclose further information
27 about the rate making proceedings,” and held, “[t]herefore, the alleged omissions do not provide a
28 basis for a Rule 10b–5 claim.” *Id.*

Although there are some factual differences between *Epstein* and the case at bar—iRhythm
is not a regulated utility company, CMS’s notice-and-comment process and appears to differ from
the “litigated regulatory proceeding” in *Epstein*—these facts do not undermine the applicability of
Epstein’s analysis in support of its conclusion that “reliance on predictive statements in the
context of regulatory proceedings is inherently unreasonable” or the principle that once a
defendant has alerted the market to pending regulatory proceedings that will determine the

1 relevant rate the company will obtain, the company does “not have a duty to disclose further
2 information about the rate making proceedings.” *Id.* at 1141-42. It is undisputed that Defendants’
3 challenged statements were made during the pendency of public regulatory proceedings before a
4 governmental agency, CMS, regarding the agency’s decision as to the reimbursement rates
5 Defendants would receive for its Zio XT service. The reimbursement rate application was
6 publicly available through the American Medical Association’s RUC. SAC ¶ 56. Lead Plaintiff’s
7 central theory of fraud relates to Defendants’ conduct during the regulatory process and, at bottom,
8 amounts to a challenge to the sufficiency of Defendants’ disclosures regarding the risks that
9 Defendants faced in obtaining a favorable decision through the regulatory process. Thus, *Epstein*
10 applies here. 83 F.3d at 1141.

11 Indeed, Lead Plaintiff does not dispute the analysis in *Epstein* or contend that *Epstein*, on
12 its face, would not apply to iRhythm or the regulatory proceedings here. Lead Plaintiff does not
13 offer any analysis to dispute the applicability of *Epstein* other than to attempt to distinguish it in
14 passing by asserting that “[t]his is not a case where Plaintiff faults Defendants for making
15 misleading predictions about the final rate decision.” Docket No. 57 (“Opp.”) at 20. But, in fact,
16 Lead Plaintiff alleges many of Defendants’ statements were false or misrepresentations *precisely*
17 because Defendants’ predictions about the likelihood the company would obtain a favorable final
18 pricing decision by CMS or Novitas were misleading.¹

19
20 ¹ See SAC § Appendix, Statements Nos. 1 (“Reason Why False: “King was already informed but
21 concealed that. . . the company would face major challenges with its current reimbursement
22 strategy going forward” and “King knew that the rates set by Novitas were an outlier”), 3 (same as
23 1), 4 (same as 1, and “the risk of an adverse ruling from CMS remained very high”), 5 (same as 1,
24 and “King failed to disclose. . . that the release of MCDA’s Report in the notice-and-comment
25 period had put the excessively high reimbursement rates for the Zio XT at risk”), 6 (“Reason Why
26 False. . . the local contracting path was not ‘attractive,’ but was in fact undermined by proof
27 contained in the October 5, 2020 MCDA Report that the inflated reimbursement rates previously
28 under consideration for the Zio XT were grossly inflated”), 7 (“Reason Why False... [CMS’s final
2021 rule was] effectively a rate cut, as CMS indicated it could not substantiate the inflated rate
under consideration”), 8 (“Reason Why False... there were multiple bases for them lowering
reimbursement rates”), 10 (“See reasons provided above in connection with Statements #6, 7, 8),
11 (“Reason Why False. . . Coyle knew, but failed to disclose. . . that the Company could not
collect all of its indirect costs for the Zio XT device.”), 13 (same as 11), 14 (“Reason Why False. .
[iRhythm] faced an uphill battle that was almost certainly bound to fail after the revised rates
were released in April 2021.”), 15 (same as 11), 16 (“Reason Why False. . . industry experts had
already concluded that Novitas was an outlier amongst the MACs and its past high rats for the Zio
XT were a huge red flag.”), 17 (same as 11), 18 (same as 11, and “the Company was, in fact,

1 Indeed, Lead Plaintiff’s arguments that iRhythm wrongfully withheld information that the
2 pricing methodology the company submitted to CMS and Novitas was disfavored and unlikely to
3 succeed in obtaining the reimbursement rate that iRhythm sought are of the same nature of the
4 arguments that *Epstein* rejected as beyond the scope of the company’s duty to disclose and
5 dismissed for failure to state claims. *See Epstein*, 83 F.3d at 1140 (rejecting Section 10(b) claims
6 on the basis of “Plaintiffs[‘] assert[ions] that Defendants failed to disclose: 1) that the WUTC had
7 previously disapproved of Defendants’ wrongful allocation of costs and attempts to subsidize
8 unregulated operations, and 2) that the 1992 rate increase request was predicated on the same
9 condemned practices.”); *see also* 83 F.3d at 1142 (“Here, WEC’s alleged omissions related to the
10 specific accounting methods on which it predicated its rate increase proposal and the past failure
11 of similar proposals. . . [T]he alleged omissions do not provide a basis for a Rule 10b-5 claim.”).

12 Moreover, just as the Defendant in *Epstein* “clearly stated that the rate increase proposal
13 was pending before the [state commission] and that any additional future revenues depended on
14 the approval of the rate increase,” *id.* at 1142, so too did iRhythm here, *see e.g.*, Docket No. 55-1,
15 Exh. 3 (“Form 10-Q” filed with SEC on August 7, 2020) at 43 (“[W]e are and will continue to be
16 subject to changes in the level of Medicare coverage for our produces, and unfavorable coverage
17 determinations at the national or local level could adversely affect our business and results of
18 operations”), *id.* (“We can provide no assurance that any Category I CPT code secured for the
19 reimbursement of our Zio service will contain values and pricing that are the same as or greater
20 than the existing Category III CPT codes. In addition, to the extent CMS reduces its
21 reimbursement rates for the Zio service, regardless of the Category of CPT code, third-party
22 payors may reduce the rates at which they reimburse the Zio service, which could adversely affect
23 our revenue.”), *id.* (“Reductions in reimbursement rates, if enacted, could have a material adverse
24 effect on our business. Further, a reduction in coverage by Medicare could cause some
25 commercial third-party payors to implement similar reductions in their coverage or level of
26 reimbursement of the Zio service.”), *id.* at 44 (“If third-party commercial payors do not provide
27
28 _____
trying to break new ground with its attempt to seek impermissibly, indirect costs from CMS”).

adequate reimbursement, rescind or modify their reimbursement policies or delay payments for our products, including out Zio service, or if we are unable to successfully negotiation reimbursement contracts, our commercial success could be compromised.”).

Thus, like in *Epstein*, Lead Plaintiff cannot state claims under Section 10(b) to the extent its claims are based on allegations that Defendants failed to disclose “information [that] was part of the regulatory process” or made “misleading predictions about the final rate decision.” 83 F.3d at 1141, 1142. Thus, because Challenged Statements 1, 3-8, 10-11 and 13-18 focus on Defendants’ predictions as to the outcome of the regulatory process, they are not actionable under *Epstein*.

Lead Plaintiff, however, also advances specific allegations of false statements or material misrepresentations in Challenged Statements 2, 9 and 12 that are not categorically swept away from the application of *Epstein*. Additionally, the statements that are unactionable under *Epstein* are also unactionable for independent reasons. Further analysis is required.

2. PSLRA’s Safe Harbor for Forward-Looking Statements

Defendants argue that they are immunized from liability for Statement Nos. 1, 3-11, and 13-18 under the PSLRA’s safe harbor provision.

The PSLRA’s safe harbor provision exempts a forward-looking statement, which is “any statement regarding (1) financial projections, (2) plans and objectives of management for future operations, (3) future economic performance, or (4) the assumptions underlying or related to any of these issues.” *Police Ret. Sys. of St. Louis v. Intuitive Surgical, Inc.*, 759 F.3d 1051, 1058 (9th Cir. 2014) (citing *No. 84 Emp’r–Teamster Joint Council Pension Trust Fund v. Am. W. Holding Corp.*, 320 F.3d 920, 936 (9th Cir. 2003)).

The PSLRA immunizes forward-looking statements in two ways: (1) “if they were identified as forward-looking statements and accompanied by meaningful cautionary language”; or (2) if plaintiffs “fail to prove [they] were made with actual knowledge that they were materially false or misleading[.]” *Park v. GoPro, Inc.*, 2019 WL 1231175, at *15 (N.D. Cal. Mar. 15, 2019) (citation omitted). Where a forward-looking statement is accompanied by meaningful cautionary language, the state of mind of the person making the statement is irrelevant. *Id.*

1 a. Forward-Looking

2 Defendants contend that Statement Nos. 1, 3-11, and 13-18 are “forward-looking” because
 3 they are statements regarding “plans and objectives of management for future operations” as well
 4 as “assumptions underlying or relating to” any such statement. Motion at 17-18. They argue that
 5 each statement is connected to “possible outcomes of reimbursement rate setting, the impact that
 6 reimbursement rates could have on iRhythm’s non-Medicare commercial business; and the
 7 Defendants’ views on the progress of discussions with MACs and CMS regarding reimbursement
 8 rates.” *Id.*

9 Defendants’ categorization of these statements as forward-looking self-evident from the
 10 face of those statements.²

11 _____
 12 ² See Appendix A, Statement Nos. 1 (“I think that calculation was done well, and we’ll support it.
 13 And I’m confident it’s what CMS wanted, and that’s where we’ve got the rates. I’m not
 14 concerned about that changing.”), 3 (“As far as the code structure side, the process was so
 15 thorough and so complete, I’m hoping that there’s not much to change. But of course, there’s the
 16 comment period. And we’ll see what happens.”), 4 (“We’ve always been confident that our
 17 reimbursement rate will be the same or go up. And we believe, it stood the evidence in the fact
 18 base that we have. So, we’re really happy with that. It is an initial ruling, so there’s a comment
 19 period that takes place between and now and sometime in early December, before it becomes
 20 final.”), 5 (“We remain extremely confident in where we sit. . . and we’re looking very forward to
 21 December 1st when the final ruling takes place.”), 6 (“We believe our commercial contract pricing
 22 is unaffected, as is our ability to pursue Medicaid contracting and reimbursement for our home
 23 enrollment service. . . [T]he CPT codes remain and we believe this positions us well to improve
 24 patient access and physician willingness to adopt the technology.”), 7 (“I think the challenge is. . .
 25 CMS has a rather rigid framework that requires precise inputs like an invoice that don’t exist in
 26 these categories. And it’s our job to help them to remodel or to affect change such that not only
 27 iRhythm, but every other digital health company. . . can get the benefit of fairly valued
 28 remuneration.”), 8 (“We’re going to be shooting for that, for the higher end of where we were. I
 don’t know if we’ll get there. I hope we do.”), 9 (“We did not believe that the commercial
 contracts that we have in place would largely be affected mostly because they were already paying
 higher. . . So, I’m not overly concerned about [those contracts being adversely affected].”), 9 (Q:
 How does this impact your relationships with private payers and/or sort of the balance of your
 revenue base? . . . A: Look, I don’t believe it does.”), 10 (“I don’t believe this is going to be a
 challenging process. It is going to take some time. . . The data is already available, the
 relationships are in place with numerous local carriers, and we’ll try to contract with as many as
 possible to establish the right pricing level.”), 11 (“[A]ll of the players in the space would point to
 the fact that having these fully integrated systems is what’s important to be able to get the outcome
 that the code is looking for.”), 13 (Q: “[W]hat can you see really driving Novitas’ [future]
 payment higher?”. . . A: “[T]here is substantial internal investment that has gone in the
 development of the advanced AI algorithms. . . So there are significant cost impacts—inputs that
 we simply can’t provide the invoices for because we’re doing them internally”), 14 (“We
 completely are ready to re-engage Novitas as they see fit for expansion of the discussion”), 15
 (“So coming up with alternative methodologies that actually will look not just at those direct
 product costs, but the broader variable cost that go into providing the service. . . that need to
 be reflected in the calculation of the cost. . . We are now suggesting [alternative models] would be

1 Lead Plaintiff argues these statements are not exclusively forward-looking because they
2 are “mixed statements” that include “current statements of historical fact.” Opp. at 23-24. “The
3 PSLRA’s safe harbor is designed to protect companies and their officials from suit when
4 optimistic projections of growth in revenues and earnings are not borne out by events.” *In re*
5 *Quality Sys., Inc. Sec. Litig.*, 865 F.3d 1130, 1142 (9th Cir. 2017). “But the safe harbor is not
6 designed to protect companies and their officials when they knowingly make a materially false or
7 misleading statement about current or past facts.” *Id.* “Nor is the safe harbor designed to protect
8 them when they make a materially false or misleading statement about current or past facts, and
9 combine that statement with a forward-looking statement.” *Id.* Nonetheless, even if a portion of a
10 challenged statement includes a non-forward-looking statement, it is covered by the safe harbor
11 provision if “examined as a whole, the challenged statement[] relate[s] to future expectations and
12 performance.” *Police Ret. Sys.*, 759 F.3d at 1059; *id.* (current statement of historical fact that “at
13 the present time, we don’t have any indicators that tell us that’s the case” was properly classified
14 as an assumption underlying or related to future projections of expenditures). This is because the
15 safe harbor immunizes assumptions “underlying or related to” any forward-looking statement. 15
16 U.S.C. § 78u(i)(1).

17 Thus, “in order to establish that a challenged statement contains non-forward-looking
18 features that avoid this definition, a plaintiff must plead sufficient facts to show that the statement
19 goes beyond the articulation of ‘plans,’ ‘objectives,’ and ‘assumptions’ and instead contains an
20 express or implied ‘concrete’ assertion concerning a specific ‘current or past fact[].’” *Wochos v.*
21 *Tesla, Inc.*, 985 F.3d 1180, 1191 (9th Cir. 2021) (citing *Quality Systems*, 865 F.3d at 1142, 1144).
22 In *Wochos*, the court found that “Tesla’s various statements that it was ‘on track’ to achieve this
23

24 appropriate models to relook at.”), 16 (“I think the Novitas has basically seen this as a viable path
25 for being able to address what they want to get to. . . Meetings are being scheduled – have been
26 scheduled, will be over the next several weeks, talking to multiple constituents both among the
27 MACs as well as with CMS.”), 17 (“I can definitely assure that everything has stayed on track to
28 our expectation. . . And this does not in any way reflect the difference in our opinion on what the
outcome and what the chances of how we’d be handicapping the chances of various outcomes in
the reimbursement process.”), 18 (“As I mentioned, the cost models that we’re moving to. . . we’re
not reinventing the wheel here, we’re not trying to move into unbroken ground. We’re trying to
leverage best practices.”).

1 goal and that ‘there are no issues’ that ‘would prevent’ Tesla from achieving the goal [were]
2 forward-looking statements. . . because any announced “objective” for “future operations”
3 necessarily reflects an implicit assertion that the goal is achievable based on current
4 circumstances.” *Id.* By contrast, in *Quality Systems*, the defendants’ affirmative statements that
5 the defendant company’s current sales and performance were comparable to those in the past were
6 not forward-looking because they “provided a concrete description of the past and present state of
7 the [company’s sales] pipeline.” 865 F.3d at 1143-44.

8 Here, Plaintiff includes a list of fragments from the statements Defendants contend are
9 forward-looking, and asserts that these fragments indicate “current statements of historical fact”
10 that are immunized from the PSLRA’s safe harbor. *Opp.* at 23-24. However, Plaintiff provides
11 no analysis as to why these fragments are not predicate assumptions covered by the safe harbor, or
12 why the statement, when “examined as a whole” do not amount to a forward-looking statement.
13 *Police Ret. Sys.*, 759 F.3d at 1059. For example, Plaintiff challenges the statements that: “the
14 [CMS] process was so thorough and so complete, I’m hoping there’s not much to change”; “there
15 is no substance of news, progress has been good”; and “things have been very stable” in
16 negotiating with commercial payors. *Statement Nos. 3, 17*; *Opp.* at 23, 24. Each is protected by
17 the safe harbor because they are too vague to constitute a “concrete description” of present facts,
18 and because, to the extent they reference a past action, the reference is solely as an assumption for
19 a forward-looking projection about the outcome of the rate-setting process. *Wochos*, 985 F.3d at
20 1196; *see also Murphy v. Precision Castparts Corp.*, 2021 WL 2080016, at *5 (D. Or. May 24,
21 2021) (applying *Wochos*; “a company must disclose that it reached a specific benchmark for the
22 statement to be actionable, not that it reached an undisclosed or non-specific benchmark”); *Police*
23 *Ret. Sys.*, 759 F.3d at 1059.

24 Additionally, Plaintiff challenges Defendants’ statements about advocating for higher
25 pricing to Novitas by describing historical costs associated with “deep learned algorithms,”
26 “technology,” “software,” and “database” support. *Opp.* at 24; *Statement No. 15*. But the face of
27 the statement clearly indicates that the speaker, Defendant Coyle, was describing the variables that
28 the company wanted Novitas to incorporate in the future when calculating the reimbursement rate

1 for Zio XT. The portion of the statement Plaintiff points to is connected to Defendants’ “plans”
2 and “objectives” for how they hoped the reimbursement rate would be calculated. Taken as a
3 whole, Statement No. 15 is forward-looking.

4 Similarly, Plaintiff objects to the portion of Statement No. 6 in which Defendant King
5 notes “we believe our commercial contract pricing is unaffected.” But this fragment is not a
6 statement of current or historical fact; rather it is embedded in a response in which King is
7 responding to an analyst inquiry about the company’s outlook in light of CMS’s Final Rule
8 announcement the day before in which the agency declined to set a national rate for Zio XT. *See*
9 SAC ¶ 158. Defendant King is discussing his projections for how the rule announcement will
10 affect the company’s revenue streams, and predicts that the rule announcement will not affect
11 “commercial contract pricing.” *Id.* The statement, as a whole, is future-looking. *Police Ret. Sys.*,
12 759 F.3d at 1058 (“The alleged misstatements in analyst calls are classic growth and revenue
13 projections, which are forward-looking on their face.”).

14 Only one objection Plaintiff advances suffices to demonstrate a “concrete” assertion of past
15 or current fact beyond the definition of a “future-looking” statement for the purpose of the safe
16 harbor. First, Defendants’ statement that “we provided over 500,000 invoices to CMS for our
17 service across a wide range of contracted arrangements, commercial carriers, noncommercial
18 carriers, patients have paid out of pocket, CMS rates, and everything,” is not protected by the safe
19 harbor. Statement No. 1. This portion of the statement is substantially similar to challenged
20 Statement No. 2, which Defendants do not argue is future looking. These statements are analyzed
21 later.

22 Thus, Statement Nos. 1 (other than the portion excerpted above), 3-11 and 13-18 are
23 forward-looking.

24 b. Meaningful Cautionary Language

25 The PSLRA immunizes forward-looking statements “if they were identified as forward-
26 looking statements and accompanied by meaningful cautionary language.” *Park v. GoPro, Inc.*,
27 2019 WL 1231175, at *15.

28 Here, Defendants provided specific and detailed cautionary language regarding the limits

1 to its predictions of the ultimate outcome of CMS and Novitas’ rate-setting process, and
2 continuously updated their warnings to the public throughout the class period. As already
3 discussed, at the outset of the class period, iRhythm’s Form 10-Q, publicly filed with the SEC,
4 provided extensive warnings regarding the uncertainty and potential impact of the CMS’s rule-
5 making. *See supra* Discussion § C(1); Docket No. 55-1, Exh. 3 at 43 (“We can provide no
6 assurance that any Category I CPT code secured for the reimbursement of our Zio service will
7 contain values and pricing that are the same as or greater than the existing Category III CPT codes.
8 In addition, to the extent CMS reduces its reimbursement rates for the Zio service, regardless of
9 the Category of CPT code, third-party payors may reduce the rates at which they reimburse the
10 Zio service, which could adversely affect our revenue.”). During the August 4, 2020 call with
11 investors (from which challenged Statement No. 1 is drawn), Defendants stated, “The issuance of
12 the proposed rule is followed by a public comment period that closes on October 5, 2020 and will
13 culminate in the CMS’ final rule. . . . Therefore, the proposed rule is subject to change.” Docket
14 No. 55-1, Exh. 9 at 4. *See also* Statement Nos. 3 (“I’m hoping there’s not much to change. But of
15 course, there’s the comment period. And we’ll see what happens.”); 5 (“[W]e’re looking very
16 forward to December 1st when the final ruling takes place.”).

17 Later, Defendants’ November 6, 2020 Form 10-Q Filing, issued prior to CMS’s
18 announcement of its final rule, the company stated, “[w]hile CMS’s proposed reimbursement for
19 the Category I CPT codes . . . was higher than their associated Category III CPT codes, we can
20 provide no assurance that the reimbursement CMS proposed . . . will not be reduced by CMS in its
21 final ruling.” *Id.*, Exh. 2 at 41. *See also* Statement No. 4 (“The initial ruling was put out by CMS
22 on August 4 and 5. . . . It is an initial ruling, so there’s the comment period that place between now
23 and sometime in early December, before it becomes final.”).

24 After CMS issued its final rule declining to set a national rate for Zio XT and delegating
25 authority back to Novitas, Defendants expressed uncertainty when speaking publicly as to the
26 prospect of maintaining and increasing the reimbursement rate. *See* Appendix A, Statement Nos.
27 8 (“We’re going to be shooting for that higher end of where we were. I don’t know if we’ll get
28 there. I hope we do.”); 7 (“We intend to continue to collaborate with them and try to push this

1 forward.”).

2 After Novitas announced reduced reimbursement rates in January 2021, Defendants’ next
3 SEC filing 10-K Filing (filed February 26, 2021) explained that the rates “were significantly
4 below our historical Medicare rates for Zio XT” and cautioned that the company was “in the
5 process of negotiating with Novitas to establish higher pricing for the Category I CPT Codes but
6 [could] offer no assurances as to timing or outcome of those decisions.” Docket No. 55-1, Exh. 1
7 at 34-35. The company warned that if Novitas did not raise rates, it “may be unable to provide the
8 Zio XT service or would experience a significant loss of revenue.” *Id.*

9 And as the company prepared for CMS’s notice of proposed rule to set reimbursement
10 rates for 2022, Defendants informed investors that they “continue to take good meeting and have
11 good dialog with multiple MACs and CMS” but warned that “the number of meetings with a
12 number of different entities . . . does not in any way reflect the difference in our opinion on what
13 the outcome and what the chances of how we’d be handicapping the chances of various outcomes
14 in the reimbursement process.” Statement No. 17.

15 These statements are the kinds of specific and meaningful cautionary language that trigger
16 the protection of the safe harbor. *See e.g., GoPro*, 2019 WL 12311755, at *16 (cautionary
17 language that “a decline in the price or unit demand of our top-selling [products] . . . could
18 materially harm our business or operating results”); *In re. Sanofi Securities Litigation*, 87 F. Supp.
19 3d 510, 535–36 (S.D.N.Y. 2015) (cautionary language that “[a] regulatory authority may deny or
20 delay an approval because it was not satisfied with the structure or conduct of clinical trials”).

21 Moreover, each public call with investors in which Defendants’ engaged began with a
22 series of warnings, along the lines of the following; “All forward-looking statements, including,
23 without limitation, those statements related to CPT coding decisions, our expectations regarding
24 government and third-party payer adoption of CPT coding decisions and the timing thereof and
25 other statements relating to reimbursement coverage, these statements involve material risks and
26 uncertainties that could cause actual results or events to materially differ from those anticipated or
27 implied by these forward-looking statements. Accordingly, you should not place undue reliance
28 on these statements.” *See* Docket No. 55-1, Exh. 9 at 4 (Aug. 4, 2020 call); *id.*, Exh. 6 (Dec. 2,

2020 call) at 4 (similar); *id.*, Exh. 7 (Nov. 5, 2020 call) at 2-3 (similar). The Ninth Circuit has repeatedly found similar language sufficiently cautionary to trigger the forward-looking statement exemption under the PSLRA’s safe harbor provision. *See In re Cutera Sec. Litig.*, 610 F.3d 1103, 1112 (9th Cir. 2010) (finding the following language sufficiently cautionary: “Cutera’s January 31 conference call began with a notice that ‘these prepared remarks contain forward-looking statements concerning future financial performance and guidance,’ that ‘management may make additional forward-looking statements in response to[] questions,’ and that factors like Cutera’s ‘ability to continue increasing sales performance worldwide’ could cause variance in the results.”); *Police Ret. Sys.*, 759 F.3d at 1059-60 (“This cautionary language is virtually identical to the cautionary language approved in *Cutera*. . . [Therefore], the forward-looking statements are exempt under the PSLRA’s safe harbor provision.”).

Plaintiff does not respond in substance to Defendants’ arguments that their forward-looking statements were accompanied with meaningful cautionary warnings. Instead, the entirety of their response is the following:

Virtually all so-called cautionary statements refer to alleged risks that “could” or “may” happen when the risks had already materialized. This is not enough to escape liability. *See In re Alphabet, Inc. Sec. Litig.*, 1 F.4th 687, 703–04 (9th Cir. 2021).

Opp. at 24. But Plaintiff does not identify the risks that purportedly “already materialized.” The relevant risks were whether CMS or Novitas would adopt rates lower than Defendants sought. But Defendants warned of the risks that the rate settings *could* yield outcomes lower than Defendants hoped *before* the rates were decided, and disclosed those decisions when they were announced. Plaintiff does not allege that Defendants *knew* of the adverse rate decisions and withheld that information; there are no allegations that the rate decisions were announced to Defendants prior to the point that they were announced the public. Moreover, while Plaintiff seeks to advance its theory that Defendants were *certain* that their reimbursement rates would be slashed through the regulatory process, this argument runs afoul of *Epstein*’s controlling analysis: “[R]eliance on predictive statements in the context of regulatory proceedings is inherently unreasonable. Basing an investment decision on an anticipated and contingent outcome of a

1 litigated regulatory proceeding, even *with* full knowledge of the prior history of the parties, is
2 tantamount to sheer speculation; and guessing wrong hardly suggests fraud.” 83 F.3d at 1141-42.

3 Thus, Statement Nos. 1 (with the exception of the portion re 500,000 invoices), 3-11, 13-
4 18 are forward-looking statement that were accompanied by sufficiently meaningful cautionary
5 language, and, thus, are not actionable because they are protected by the PSLRA’s safe harbor
6 provision.

7 3. Remaining Challenged Statements Are Not Material Misrepresentations

8 After determining that most of the challenged statements are forward-looking and
9 protected by the PSLRA’s safe harbor, the Court is left to consider Statement Nos. 1 (partially), 2
10 and 12. The SAC, however, fails to state claims on the basis of these statements because it fails to
11 establish the materiality of those statements. *Halliburton Co.*, 134 S.Ct. at 2407. To meet the
12 materiality requirement of Rule 10b–5, the complaint must allege facts sufficient to support the
13 inference that there is “a substantial likelihood that the disclosure of the omitted fact would have
14 been viewed by the reasonable investor as having significantly altered the total mix of information
15 made available.” *Levinson*, 485 U.S. at 231–32 (internal quotation marks omitted).

16 a. Statement Nos. 1-2

17 The SAC alleges Defendant King misrepresented the completeness of iRhythm’s data
18 submissions to CMS in calls with investors on August 4, 2020 and August 6, 2020, shortly after
19 CMS released its proposed rule. Appendix A, Statement Nos. 1 (“And so we worked hand-in-
20 hand, as referenced in the CMS note, and we provided over 500,000 invoices to CMS for our
21 service across a wide range of contracted arrangements, commercial carriers, noncommercial
22 carriers, patients have paid out of pocket, CMS rates and everything, those were all used.”), 2 (“As
23 I said on the call, I think it was yesterday, we provided to CMS over 500,000 invoices for our
24 service across contracted, non-contracted, Medicare, self-pay, client bill. . . And they have
25 everything they can get from us.”).

26 The SAC argues that these Statements “were materially false and misleading when made
27 because. . . iRhythm did not provide any ‘invoices’ (let alone 500,00) as King falsely claimed, but
28 instead provided only claims data that was inadequate and could not substitute for the actual

1 invoices.” SAC ¶ 149. This argument references the SAC’s theory that iRhythm failed to disclose
2 that it refused to comply with CMS’s request for an “invoice” that showed the component costs of
3 the Zio XT service, such as the cost of the hardware on its own. The SAC further alleges that the
4 statements omitted relevant details that would have shown that Defendants were unlikely to
5 succeed in obtaining their favored rate from CMS. *Id.*

6 These allegations miss the mark to plausibly plead falsity or a material misrepresentation.
7 The SAC fixates on King’s use of the word “invoice” to contend that he falsely claimed to provide
8 a specific “invoice” showing a breakdown of the cost of the component parts of the Zio XT
9 service, but ignores the surrounding context of the statement which expressly shows that King was
10 not using the word “invoice” in that manner. King expressly stated that the 500,000 invoices
11 covered “a wide range of contracted arrangements, commercial carriers, noncommercial carriers,
12 patients have paid out of pocket, CMS rates” and “contracted, non-contracted, Medicare, self-pay,
13 client bill.” Statements Nos. 1, 2. King expressly noted that iRhythm did *not* generate invoices
14 that showed component costs, because “our business model is not a typical business model in that
15 we are developer, the manufacturer, the supplier and provider of the service[,] [s]o there is not sale
16 of iRhythm to iRhythm, [i]t’s just one integrated service.” Statement No. 1. King expressly noted
17 that the invoices iRhythm provided were designed to help CMS “find something that was
18 equivalent in supply cost” and stated he “th[ought] that calculation was well done.” *Id.*

19 Moreover, both of the calls from which these statements are pulled occurred *after* CMS
20 publicly released its proposed rule, which expressly disclosed that “CMS did not receive a
21 traditional invoice to establish a price.” 85 Fed. Reg. 50165. Indeed, the SAC acknowledges that
22 questions to which Defendant King was responding were expressly following up on CMS’s
23 statement that the agency lacked a “traditional invoice.” *See* SAC ¶ 148 (“Q: And [CMS] also say
24 that. . . they do not have – I forget what the words were – they don’t have invoicing for extended
25 patch monitors.”), ¶ 149 (Q: “I presume you will be supplying the invoices for various
26 components to CMS before the final reimbursement rule comes out.”). Put differently, the only
27 reasons Defendant King was addressing the topic of invoices is because CMS publicly disclosed
28 that it had not received traditional invoices that show component costs; King provided his

1 explanation for what data iRhythm *did* submit. In light of this context, Statement Nos. 1 and 2
 2 cannot plausibly have misled investors into thinking that Defendants had submitted invoices
 3 showing components costs for the Zio XT. *See Heliotrope General, Inc. v. Ford Motor Co.*, 189
 4 F.3d 971, 975–76, 980–81 (9th Cir. 1999) (omission is not actionable if omitted information has
 5 already entered the market).

6 Finally, the SAC’s contention that Statements Nos. 1, 2 are rife with materially misleading
 7 omissions because they do not disclose a host of potential problems with iRhythm’s quest to
 8 maintain its reimbursement rate – *see* SAC ¶¶ 149, 151 – are unpersuasive. The statements
 9 respond to pointed questions about the data that iRhythm had submitted or would submit to CMS
 10 with regards to the comment in the proposed rule that the agency lacked a traditional invoice.
 11 Defendant King was not obligated to identify all of the potential risks iRhythm faced in securing
 12 the reimbursement rate it sought when answering these questions and describing the data iRhythm
 13 had or intended to submit in order to make an accurate and non-misleading representation.

14 Thus, the SAC fails to state claims arising from Statement Nos. 1, 2 because those
 15 statements are not materially misleading.

16 b. Statement No. 12

17 The SAC challenges Statement No. 12, derived from iRhythm’s Form 10-K, publicly filed
 18 with the SEC on February 26, 2021. SAC ¶ 171. Specifically, the SAC challenges the following:

19 [P]olicy affecting Medicare coverage and reimbursement relative to
 20 our Zio service *could* have a material effect on our performance. . .
 21 [C]hanges to the coverage, method and level of reimbursement for
 22 our Zio service *may* affect future revenue. . . [C]hanges in public
 health insurance coverage and CMS reimbursements for the Zio XT
 service *could* affect the adoption and profitability of our Zio service.

23 *Id.* The SAC argues, “Such statements were materially false and misleading when made because
 24 many of these risks had *already* materialized, including a massive rate cut initiated by Novitas in
 25 January 2021, and Defendants had no legitimate basis to seek inflated reimbursement rates from
 26 CMS or the MACs before such false statements were made.” *Id.*

27 These arguments are not persuasive. The SAC ignores that the *very same filing* stated,
 28 “[o]n January 29, 2021, Novitas Solutions . . . published rates for 2021 that were significantly

1 below our historical Medicare rates” and “[i]f the published rates by Novitas remain unchanged or
 2 are not significantly improved . . . we may be unable to provide the Zio XT service or would
 3 experience a significant loss of revenue[.]” Docket No. 55-1, Exh. 1 at 34–35. Thus, the SAC
 4 cannot fairly assert that Defendants failed to disclose Novitas’s rate cut; they did exactly that.
 5 *McGovney v. Aerohive Networks, Inc.*, 367 F. Supp. 3d 1038, 1056 (N.D. Cal. 2019) (claims failed
 6 where company “disclose[d] exactly what Plaintiffs claim” it omitted).

7 Thus, the SAC fails to state a claim arising from Statement Nos. 12 because that statement
 8 is not materially misleading.

9 4. Conclusion re Allegations of Material Misrepresentations

10 In sum, the Court concludes that none of the 18 challenged statements identified in the
 11 SAC are actionable. Statements 1 (partially), 3-11, 13-18 are protected by the PSLRA’s safe
 12 harbor, and Statements 1, 2 and 12 do not contain material misrepresentations.

13 As such, it is worth underscoring the defect that infects the guiding theory of the entire
 14 complaint. The SAC’s allegations of fraud *all* derive from the core premise that Defendants had
 15 *knowledge* that their efforts to obtain a favorable reimbursement rate were destined to fail, and that
 16 Defendants *should* have sought *only* a reimbursement rate in line with the amount advocated for in
 17 the MCDA report. Both a summary of the particular facts here and relevant case law belie the
 18 SAC’s central theory.

19 The sequence of regulatory decisions contradicts the SAC’s theory that the regulatory
 20 outcome was knowable and absolutely certain. For several years iRhythm received a
 21 reimbursement rate in excess of \$300 under the Category III codes set for the Zio XT service
 22 while the product remained categorized as a new technology. In 2020, the AMA recommended
 23 recognizing long-term AECG devices like Zio XT as the “standard of care” and assigning a
 24 permanent Category I code and price for the service. This recommendation and recognition were
 25 channeled into a proposed rule by CMS in August 2020 that indicated the agency’s intention to
 26 *increase* the reimbursement rate for the service to \$386. The notice and comment period that
 27 followed the proposed rulemaking drew differing opinions, including MCDA’s submission
 28 arguing for a rate of less than 25% of CMS’s proposal. In December 2020, CMS declined to

1 adopt a national rate for the Zio XT service for 2021, and, instead, delegated the rate-setting to
2 Novitas, the same contractor that, for years, had set the Category III rate in excess of \$300. In
3 January 2021, Novitas announced a rate between \$73 and \$89. But, then, in April 2021, Novitas
4 revised its rate upwards by upwards of 30% to an average of \$115. Thereafter, in November 2021,
5 CMS announced its final rule for rates in 2022, and endorsed a rate of over \$200 to be considered
6 by MACs like Novitas. 86 Fed. Reg. 65125. Finally, Novitas adopted rates for 2022 in excess for
7 \$210. *See* Docket No. 59-1, Exh. 24.

8 As this history shows, the regulatory process is unpredictable. Regarding this, Defendants
9 consistently and accurately warned investors throughout this volatile period of rate fluctuations
10 that they could not assure any particular outcome as to final rate decisions and that low rates
11 would adversely affect the company’s revenue and outlook. Nonetheless, the SAC alleges
12 Defendants engaged in fraud because they had *certainty* that their attempts to seek favorable
13 reimbursement rates were *futile*, and, moreover, that Defendants *knew* that they could not obtain
14 rates any better than those proposed by third-parties with differing opinions, such as MCDA. The
15 facts here – immense swings through iterative regulatory processes between temporary rates,
16 proposed rates and actual rates – simply do not support this assertion.

17 Nor does the law. As discussed at length, the Ninth Circuit’s decision in *Epstein*
18 acknowledges the uncertainty inherent in the outcome of regulatory proceedings, and, thus, warns
19 that “[b]asing an investment decision on an anticipated and contingent outcome of a litigated
20 regulatory proceeding, even with full knowledge of the prior history of the parties, is tantamount
21 to sheer speculation; and guessing wrong hardly suggests fraud.” 83. F.3d at 1141. Even outside
22 of the regulatory context, courts have dismissed claims of fraud based on second-guessing
23 statements in hindsight predicated on differences in opinion. *See, e.g., City of Dearborn Heights*
24 *Act 345 Police & Fire Ret. Sys. v. Align Tech., Inc.*, 65 F. Supp. 3d 840, 852–53 (N.D. Cal. 2014)
25 (rejecting plaintiff’s allegation that impairment analysis in financial statement was false when
26 based solely on plaintiff’s “own calculation” of what value “should have been” representing only
27 “a difference of opinion” over that value); *Mulquin v. Nektar Therapeutics*, 510 F. Supp. 3d 854,
28 866–67 (N.D. Cal. 2020) (allegations that company violated “clear industry and scientific norms

1 against both the presentation of ‘highly incomplete’ and ‘outlier-driven’ data” not credited); *In re*
 2 *Restoration Robotics, Inc. Sec. Litig.*, 417 F. Supp. 3d 1242, 1260 (N.D. Cal. 2019) (“‘reasonable
 3 persons may disagree over how to analyze data and interpret results’”); *Tongue v. Sanofi*, 816 F.3d
 4 199, 214 (2d Cir. 2016) (allegations that amount to “a dispute about the proper interpretation of
 5 data” fail to state a claim); *Harris v. AmTrust Fin. Servs., Inc.*, 135 F. Supp. 3d 155, 173
 6 (S.D.N.Y. 2015) (dismissing action where plaintiff “at best. . . alleges a difference of opinion”
 7 based on disagreement with assumptions and inputs); *In re Sierra Wireless, Inc. Sec. Litig.*, 482 F.
 8 Supp. 2d 365, 367 (S.D.N.Y. 2007) (“The securities laws neither require corporate officers to
 9 adopt a crabbed, defeatist view of the company’s business prospects nor permit dissatisfied
 10 shareholders to assert serious allegations of fraud based on the perfect hindsight afforded by the
 11 passage of time”); *cf. Ronconi v. Larkin*, 253 F.3d 423, 434 (9th Cir. 2001) (“Problems and
 12 difficulties are the daily work of business people. That they exist does not make a lie out of any of
 13 the alleged false statements. So far, there is not much more to the case beyond the facts that (1)
 14 two companies merge, expecting to increase profits in significant part by using fewer salespeople
 15 than their combined total, because their products and markets are related; (2) they fire a lot of
 16 salespeople; and (3) this is not as productive a maneuver as they had hoped. The third proposition
 17 can be true without the first being false.”).

18 Thus, Defendants’ attempts to obtain the highest reimbursement rates they could—while
 19 warning investors that they could not guarantee any particular outcome of the regulatory
 20 process—does not give rise to a cause of action for fraud. The Ninth Circuit summarized the flaw
 21 in a similar theory in *Nguyen*:

22 The central theory of the complaint is thus that defendants knew the
 23 FDA would not approve Nellix, or at least that it would not do so on
 24 the timeline defendants were telling the market. . . These allegations
 25 encounter an immediate first-level problem: why would defendants
 26 promise the market that the FDA would approve Nellix if
 27 defendants knew the FDA would eventually figure out that Nellix
 28 could not be approved due to “intractable” and “unresolvable”
 device migration problems? The theory does not make a whole lot
 of sense. It depends on the supposition that defendants would rather
 keep the stock price high for a time and then face the inevitable
 fallout once Nellix’s “unsolvable” migration problem was revealed.
 If defendants had sought to profit from this scheme in the interim,
 such as by selling off their stock or selling the company at a

1 premium, the theory might have more legs. *See, e.g., In re Rigel*
 2 *Pharm., Inc. Sec. Litig.*, 697 F.3d 869, 884–85 (9th Cir. 2012).
 3 There are no factual allegations like that here. Instead, we are asked
 4 to accept the theory that defendants were promising FDA approval
 5 for a medical device application they knew was “unapprovable,”
 6 misleading the market all the way up to the point that defendants
 7 were “unable to avoid the inevitable.” The allegation does not
 8 resonate in common experience. And the PSLRA neither allows nor
 9 requires us to check our disbelief at the door.

10 962 F.3d at 414-15. This reasoning applies with equal force here. The theory of Plaintiff’s case
 11 lacks logic.

12 In short, the statements challenged in the SAC are not actionable for claims of securities
 13 fraud.

14 D. Scienter

15 The Court determines that none of the 18 challenged statements are actionable because
 16 they are protected by the safe harbor provisions of the PSLRA or do not constitute material
 17 misrepresentations. Thus, the SAC fails to state claims, and the Court is under no obligation to
 18 further analyze the claims. *See, e.g., re Netflix, Inc. Sec. Litig.*, 2014 WL 212564, at *2 (N.D. Cal.
 19 Jan. 17, 2014). Nonetheless, even if Plaintiff had sufficiently pleaded material misrepresentation,
 20 the SAC fails for another independent reason: it does not allege facts to support a strong inference
 21 of scienter. “Scienter is a mental state embracing intent to deceive, manipulate, or defraud.”
 22 *Intuitive Surgical*, 759 F.3d at 1061 (citation omitted). It is not enough to allege facts from which
 23 an inference of scienter “could be drawn,” but rather, a plaintiff must “plead with particularity
 24 facts that give rise to a ‘strong’—*i.e.*, powerful or cogent—inference.” *Tellabs*, 551 U.S. at 323.
 25 “[T]he PSLRA’s ‘strong inference’ requirement has teeth,” and it is “an ‘exacting’ pleading
 26 obligation . . . that ‘presents no small hurdle for the securities fraud plaintiff.’” *Nguyen v.*
 27 *Endologix, Inc.*, 962 F.3d 405, 414 (9th Cir. 2020) (citation omitted). Plaintiff has not plead
 28 enough to meet this elevated standard.

1. Confidential Witness Allegations

The SAC includes allegations from CW1, who allegedly “strategized and oversaw the
 Company’s policies and practices for seeking reimbursement.” SAC ¶ 15. CW1 alleges that
 iRhythm hired an outside expert in 2017 who told the company that it would face a “major

1 challenge" to maintain its reimbursement rates before CMS, and that CMS would be "laser
2 focused on breaking down the core costs of the [Zio XT] service." *Id.* ¶ 201. This allegation,
3 however, demonstrates, at most, that Defendants were aware that it *could* be difficult to maintain
4 their desired reimbursement rate – not that any Defendants ever held the belief that the Company
5 would fail in its efforts, nor that Defendants intended to deceive investors by seeking its preferred
6 reimbursement rate in spite of the obstacles. *See, e.g., Wochos*, 985 F.3d at 1194 (“Plaintiffs’
7 allegations that ‘[s]uppliers had informed Tesla that the production timelines were impossible’ do
8 not establish that Defendants (who were still in the process of choosing suppliers) *shared* that
9 gloomy view.”) (emphasis in the original). Moreover, the allegations in the SAC imply that
10 Defendants were not wrong to weigh the 2017 opinion of the outside expert against other
11 considerations: despite the expert’s warning in 2017, iRhythm maintained or increased its
12 reimbursement rates before CMS between 2017 and 2020. Nothing in the SAC suggests that the
13 expert’s warning applied *only* to when iRhythm moved from a temporary to permanent CPT code.
14 That the expert’s cautionary warnings and opinion in 2017 was not borne out over the course of
15 several years further diminishes the expert’s years-old warning as a fact giving rise to a strong,
16 cogent inference of scienter.

17 Similarly, CW1 alleges that Defendants were informed in February 2021 that an executive
18 from Novitas stated that Novitas would only consider the Company’s proposed pricing
19 methodology if they could convince other Medicare Approved Contractors in other regions to
20 accept the methodology as well. *Id.* ¶ 204. Again, this allegation, at most, demonstrates that
21 Defendants faced obstacles to obtaining their desired reimbursement rates, but does not support an
22 inference that Defendants “embrac[ed] [an] intent to deceive, manipulate, or defraud” by,
23 nonetheless, taking on those obstacles and seeking a higher reimbursement rate. *Intuitive*
24 *Surgical*, 759 F.3d at 1061. Indeed, Defendants repeatedly cautioned investors of the
25 indeterminacy of the rate-setting process, consistent with the obstacles that Plaintiff alleged
26 Defendants faced.

27 Plaintiff’s citation to *Schueneman v. Arena Pharms., Inc.*, does not alter the analysis. 840
28 F.3d 698, 707 (9th Cir. 2016). In that putative class action securities fraud case, the Ninth Circuit

1 found Plaintiffs had alleged scienter with sufficient particularity to survive a motion to dismiss
2 because Plaintiffs alleged that the defendant pharmaceutical company made *affirmative*
3 misrepresentations to shareholders about the substance of its engagement with the federal Food
4 and Drug Administration while it awaited regulatory approval. *Id.* The court summarized:

5 Arena did more than just express its confidence in lorcaserin's
6 future. It affirmatively represented that "all the animal studies that
7 [had] been completed" supported Arena's case for approval. And at
8 the time these statements were made by various Arena officials in
9 2009, Arena knew that the animal studies were *the* sticking point
10 with the FDA. Contrary to Arena's representations to investors, it
11 was not true that the "preclinical, animal studies" demonstrated the
12 "long-term safety and efficacy" of lorcaserin or "the potential risk
13 that [it] may be toxic or cause cancer in humans." It was also not
14 true that Arena had "all of the data in hand" or that "everything that
15 [they had] compiled so far" was "favorable." These statements were
16 representations about lorcaserin that Arena could not, in fact,
17 support at the time they were made. Arena was free to express
18 confidence in FDA approval. It might have represented that Arena
19 was working through some requests from the FDA and was
20 confident the data would vindicate lorcaserin. But what it could not
21 do was express confidence by claiming that all of the data was
22 running in lorcaserin's favor. It was not.

23 *Id.* at 708. The SAC contains no comparable allegations that Defendants "affirmatively
24 represented" information about studies, analyses or other predicate requirements for regulatory
25 approval that had not, in fact, been completed. *Id.* The SAC contains no allegations that
26 Defendants made untrue statements representing all of its submissions to CMS and Novitas as
27 "favorable," when in fact, they were not. *Id.* Indeed, the SAC *could not* include such allegations
28 because the challenged statements themselves reveal that Defendants did not make firm
representations about the regulatory rate setting process because Defendants consistently
cautioned investors that they could not predict how the agency would receive their arguments or
how the rate-setting process would unfold.³ *Id.* At most, the challenged statements reflect

³ *See, e.g.*, Appendix A, Statement No. 7 ("I think the challenge is, as I described, CMS has a rather rigid framework that requires precise inputs like an invoice that don't exist in these categories. And it's our job to help them to remodel or to affect change such that not only iRhythm, but every other digital health company and every other subscription service company and healthcare, can get the benefit of fairly valued remuneration."), 8 ("And now we have new data that came out of the initial ruling that we intend to use. So, that gives me confidence that we're going to be -- we're going to be shooting for that for the higher end of where we were. I don't know if we'll get there. I hope we do."), 11 ("And all of the players in the space would point

1 Defendants’ “confidence in [CMS] approval” and that Defendants were “working through some
 2 requests from [CMS] and was confident the data would vindicate [their requested rate].” *Id.*⁴
 3 Such comments are precisely the type that *Scheuneman* noted were permissible and did not give
 4 rise to a strong inference of scienter. *Id.*

5 2. CMS’s Rejection of a Similar Cost Methodology in 2008

6 The SAC alleges that an inference of scienter should be drawn from the fact that CMS
 7 allegedly rejected an integrated cost methodology, similar to the one that Ds advanced in support
 8 of their proposed reimbursement rates, when a different company proposed such an approach in
 9 2008. SAC ¶¶ 185-88. But the Ninth Circuit in *Epstein* expressly rejected the argument that a
 10 regulated company is liable for fraud by advancing a pricing proposal in regulatory proceedings
 11 that had been previously rejected by the regulatory body. In fact, in *Epstein*, the regulated
 12 company advanced the *very same* pricing scheme that the company *itself* had previously argued
 13 unsuccessfully. Here, the SAC alleges that the pricing scheme Defendants advanced was *similar*

14
 15 _____
 16 to the fact that having these fully integrated systems is what’s important to be able to get the
 17 outcome that the code is looking for.”), 14 (“[W]e have made additional proposals here in terms of
 18 how to think about the establishment of value for these particular codes and we are anxious to
 19 engage Medicare on that topic.”), 16 (“So that ability to have the patient identified the first time
 20 with the appropriate arrhythmias and then allow them to be treated without a lot of waste in the
 21 system is what we’re kind of pointing them to. . . And that’s exactly where we are in discussions
 with them, that we think can take this first step and get us to a more reasonable representation of
 the true products and providing the service.”), 18 (“In terms of the outcomes, I think we’ve talked
 about it in the earnings release as thoroughly as we can. And I’m confident we’re doing the right
 things, but at the same time as I emphasized before, there the transparency on how the final
 decisions are made is very limited, and we’re going to find out about things at the same time that
 the rest of you do.”).

22 ⁴ *See, e.g.*, Appendix A, Statement Nos. 1 (“I think that calculation was done well, and we’ll
 23 support it. And I’m confident it’s what CMS wanted, and that’s where we’ve got the rates.”), 4
 (“We’ve always been confident that our reimbursement rate will be the same or go up. And we
 24 believe, it stood the evidence in the fact base that we have. So we’re really, really happy with that.
 It is an initial ruling, so there’s a comment period that takes place between now and sometime in
 25 early December, before it becomes final.”), 5 (“We remain extremely confident in where we sit.
 We’ve provided all of the necessary information and feedback, and we’re looking very forward to
 26 December 1st when the final ruling takes place.”). The question to which Defendant responded
 was “other than the commentary you’ve already provided in the public domain. . . how should we
 27 think about volume growth for this business?” Defendant then responded that he does not “have
 any other updated on reimbursement” beyond those in the prepared remarks and public disclosures
 since the proposed rule was announced – which included extended discussions about how
 28 iRhythm has structured the data it provided to CMS – so when Defendant said iRhythm “provided
 all of the necessary information,” in that broader context, it was accurate.

1 to one argued by a *different company twelve years previously*.

2 3. Testimony from Delaware Litigation

3 The SAC argues that testimony introduced in a Delaware state court trial between two of
4 iRhythm's competitors, Bardy and Hill-Rom, regarding a dispute over a merger agreement
5 between the companies, demonstrates that "players in the industry understood the risks involved"
6 in CMS's rate-setting process. SAC ¶¶ 191-197. Again, these allegations are consistent
7 with iRhythm's express warnings to investors throughout the regulatory process that it could not
8 guarantee the outcome of the rate-setting process and that lower rates would adversely affect the
9 company's revenue.

10 4. Defendant King's Stock Sales

11 The SAC alleges an inference of scienter flows from the fact that that Defendant King
12 allegedly engaged in insider trading by selling of stocks during the class period. SAC ¶¶ 214-16.
13 These allegations fail because SEC Rule 10b5-1 permits the sale of stock according to a written
14 plan of pre-established criteria eliminating discretion over trading, under which all of King's
15 trades were made. *See* Exh. 18 at 2 n.1.

16 5. Conclusion re Scienter

17 For all the reasons discussed above, the SAC fails to plausibly allege a strong inference of
18 scienter. This failure constitutes an additional and independent basis on which the Court dismisses
19 the SAC for failure to state claims.⁵

20 E. Leave to Amend

21 As explained at length above, none of the 18 statements challenged in the SAC are
22 actionable. The theory of fraud underlying the entire complaint fails as a matter of fact and law.
23 And, even if Plaintiff had alleged any actionable statements, the theory of scienter is insufficient to
24 support a strong inference. Thus, without any statements on which to support the SAC's claims
25 nor any viable theories upon which to build such claims, the Court dismisses the complaint in its
26 entirety. Moreover, because the central theory of the SAC is defective, any further amendment

27 _____
28 ⁵ Accordingly, the Court need not address further arguments, such as to the sufficiency of SAC's
loss causation allegations. *Netflix, Inc. Sec. Litig.*, 2014 WL 212564, at *2.

1 would be futile. Thus, the complaint is dismissed with prejudice. *See AmeriSourceBergen Corp.*
2 *v. Dialysist W., Inc.*, 465 F.3d 946, 951 (9th Cir. 2006) (“[A] district court need not grant leave to
3 amend where the amendment. . . is futile.”).

4 **IV. CONCLUSION**

5 The Court **GRANTS** Defendants’ motion to dismiss. Docket No. 55. Because Plaintiff’s
6 theory of fraud lacks support in facts and law, further amendment would be futile. Thus, the
7 complaint is dismissed with prejudice.

8 This order disposes of Docket No. 55.

9 The Clerk of the Court is directed to enter judgment and close this case.

10
11 **IT IS SO ORDERED.**

12
13 Dated: March 31, 2022

14
15 

16 EDWARD M. CHEN
17 United States District Judge

